

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Aug 7, 2024

2. SEC Identification Number

0000086335

3. BIR Tax Identification No.

000-417-352-000

4. Exact name of issuer as specified in its charter

Monde Nissin Corporation

5. Province, country or other jurisdiction of incorporation

Philippines

6. Industry Classification Code(SEC Use Only)

7. Address of principal office

Feix Reyes Street, Barangay Balibago, City of Santa Rosa, Laguna

Postal Code

4026

8. Issuer's telephone number, including area code

+63277597595

9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	17,968,611,496

11. Indicate the item numbers reported herein

Item 9

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.





Monde Nissin Corporation

MONDE

PSE Disclosure Form 4-30 - Material Information/Transactions
*References: SRC Rule 17 (SEC Form 17-C) and
Sections 4.1 and 4.4 of the Revised Disclosure Rules*

Subject of the Disclosure

MONDE's 1H 2024 Earnings Results Briefing Materials

Background/Description of the Disclosure

Attached are materials (earnings presentation) for MONDE's 1H 2024 Earnings Results Briefing on August 7, 2024

Other Relevant Information

Please also find attached MONDE's SEC Form 17C.

Filed on behalf by:

Name	Jon Edmarc Castillo
Designation	Chief Compliance Officer

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Industry Classification Code:
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Address of principal office **4026**
Postal Code
8. **(02) 7759 7595**
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Earnings Call Briefing Materials for First Half 2024 Results

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MONDE NISSIN CORPORATION
Issuer

August 7, 2024
Date

A handwritten signature in black ink, appearing to read "Michael Paska". The signature is written in a cursive style with a large, stylized initial "M".

Michael Paska
Chief Investor Relations Officer



Monde Nissin



1H 2024 Earnings Presentation

August 7, 2024

First Half 2024 Financial Performance

Consolidated & APAC BFB



Consolidated core net income growth of +45.5% in the first half supported by strong APAC BFB core net income growth

PHP mn	Q2 2024	Reported Change YoY	Comparable ⁴ Change YoY	1H 2024	Reported Change YoY	Comparable ⁴ Change YoY
Net Sales	19,824	+3.6%	+4.2%	40,136	+2.4%	+3.1%
APAC BFB	16,458	+5.7%	+5.7%	33,341	+3.9%	+3.9%
Meat Alternative	3,366	-5.6%	-2.7%	6,795	-4.2%	-0.6%
Core Gross Profit	6,739	+14.8%	+17.0%	13,936	+16.4%	+19.0%
<i>Core gross margin (%)</i>	<i>34.0%</i>	<i>+3.3ppts</i>	<i>+3.7ppts</i>	<i>34.7%</i>	<i>+4.2ppts</i>	<i>+4.6ppts</i>
Core EBITDA¹	3,627	+19.7%	+19.7%	8,135	+25.9%	+25.9%
<i>Core EBITDA margin (%)</i>	<i>18.3%</i>	<i>+2.5ppts</i>	<i>+2.4ppts</i>	<i>20.3%</i>	<i>+3.8ppts</i>	<i>+3.7ppts</i>
Core Net Income²	2,231	+36.5%	+36.5%	5,111	+45.5%	+45.5%
<i>Core net margin (%)</i>	<i>11.3%</i>	<i>+2.7ppts</i>	<i>+2.7ppts</i>	<i>12.7%</i>	<i>+3.8ppts</i>	<i>+3.7ppts</i>
Core Net Income at Ownership³	2,227	+36.5%	+36.5%	5,104	+45.5%	+45.5%
<i>Core net margin at ownership (%)</i>	<i>11.2%</i>	<i>+2.7ppts</i>	<i>+2.7ppts</i>	<i>12.7%</i>	<i>+3.8ppts</i>	<i>+3.7ppts</i>

- Revenue growth driven by volume increase in Noodles and Others categories
- 1H and Q2 gross margin year-on-year improvement driven by lower commodity costs and pricing
 - Q2 gross margin of both segments grew on a comparable⁴ basis

¹ Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – fair value gain from guaranty assets - derivative gains

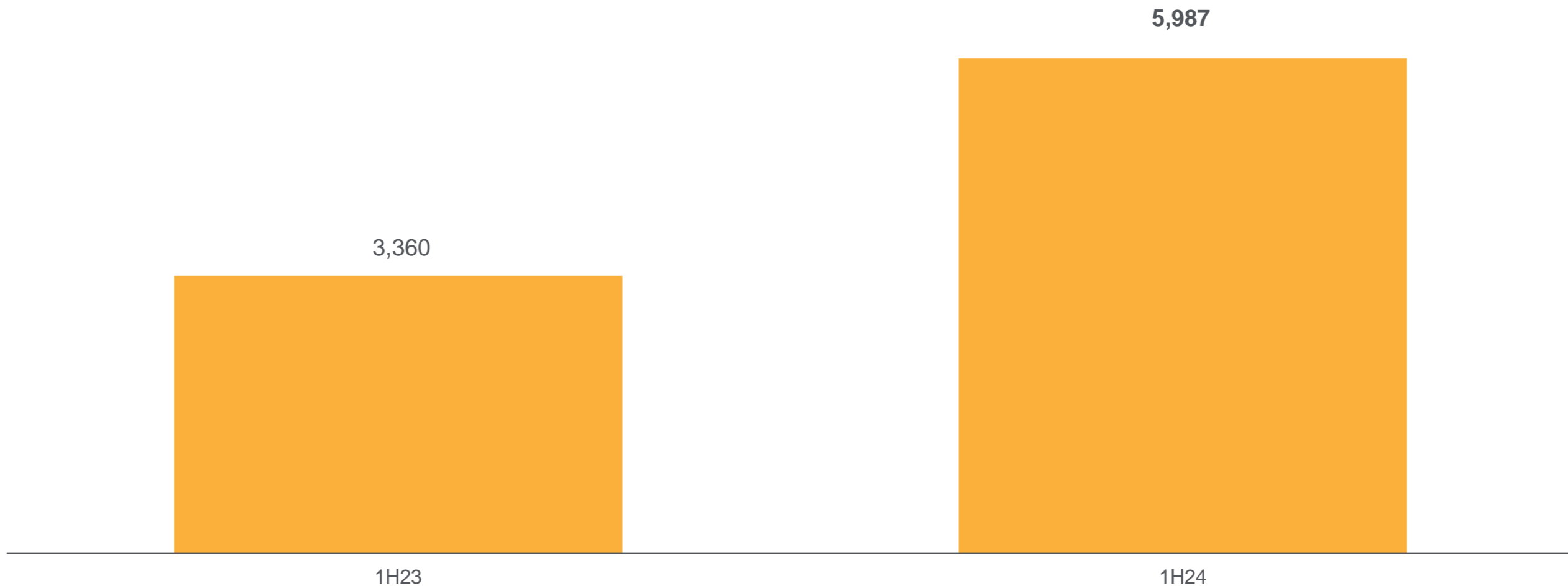
² Core net income = gross profit – operating expenses – core forex – core interest expense – tax

³ Core net income at ownership = core net income – non-controlling interest

⁴ Comparable results restate Q1 and 1H 2023 in Meat Alternative to reflect IFRS15 adjustment where customer deductions and support are reclassified from operating expenses to contra-revenue; these adjustments were completed in 2022 for APAC BFB and 2023 for Meat Alternative

Operating cash flow improved +78.2% to PHP 6.0 billion for 1H 2024

In PHP mn



APAC BFB: Revenue growth from volumes, first half gross margin improvement of +576 bps year-on-year resulting in strong core net income growth

PHP mn	Q2 2024	Reported Change YoY	1H 2024	Reported Change YoY
Net Sales	16,458	+5.7%	33,341	+3.9%
Core Gross Profit	5,961	+19.0%	12,473	+22.8%
<i>Core gross margin (%)</i>	<i>36.2%</i>	<i>+4.1ppts</i>	<i>37.4%</i>	<i>+5.8ppts</i>
Core EBITDA¹	3,711	+22.9%	8,279	+26.0%
<i>Core EBITDA margin (%)</i>	<i>22.6%</i>	<i>+3.2ppts</i>	<i>24.8%</i>	<i>+4.4ppts</i>
Core Net Income²	2,501	+34.4%	5,597	+37.9%
<i>Core net margin (%)</i>	<i>15.2%</i>	<i>+3.3ppts</i>	<i>16.8%</i>	<i>+4.2ppts</i>

- Revenue growth largely driven by volume growth in Noodles and Others categories
- 1H gross margin improvement year-on-year as Q2 gross margin improved year-on-year due to lower commodity costs

APAC BFB: Sales growth driven by solid volume growth in Noodles and Others categories

Revenue Growth Breakdown

	APAC BFB	Noodles	Biscuits	Others ²
Q2 Year-on-Year	+5.7%	+8.3%	-2.0%	+12.9%
Net Price ¹	+0.0%	-1.7%	+2.3%	+0.0%
Volume/Mix	+5.7%	+10.0%	-4.2%	+12.9%
1H Year-on-Year	+3.9%	+3.9%	-0.5%	+11.2%
Net Price ¹	+1.4%	+0.9%	+3.0%	+0.1%
Volume/Mix	+2.4%	+3.0%	-3.5%	+11.0%

APAC BFB: Initiatives underway to sustain strong shares in Noodles and Others categories, and address share challenges in Biscuits

Noodles



66.9%

67.8%



2Q23

2Q24



Lucky Me! Kasalo Pack Market Share

% of Market Leader Value Share in Total Philippines	65%
% of Market Leader Value Share in Supermarket Channel	98%

Biscuits



28.5%

28.4%



2Q23

2Q24



Others

Oyster Sauce



56.9%

59.8%



2Q23

2Q24

Yogurt Drinks



89.2%

91.1%

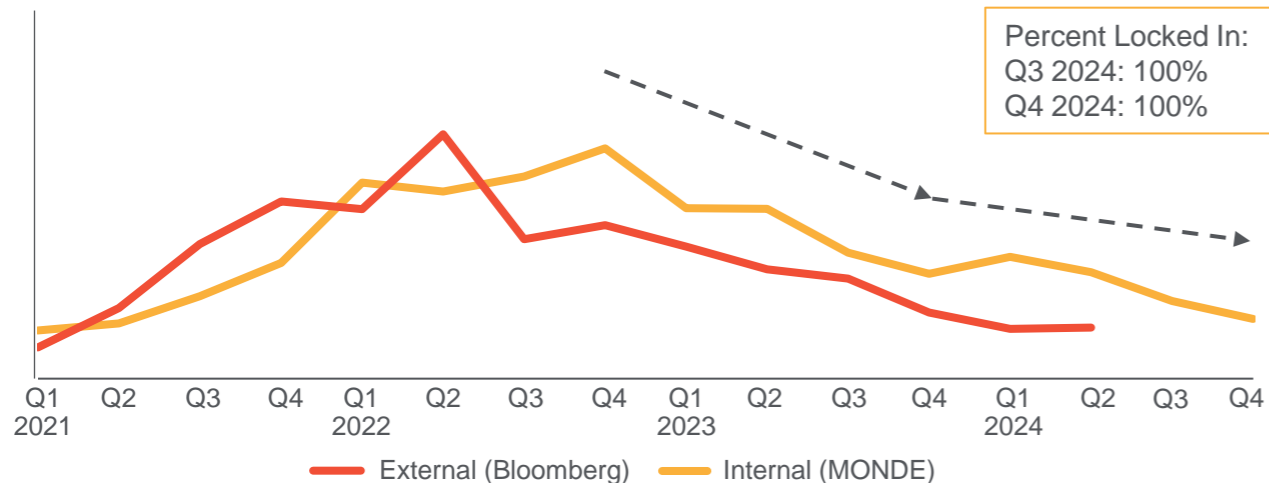


2Q23

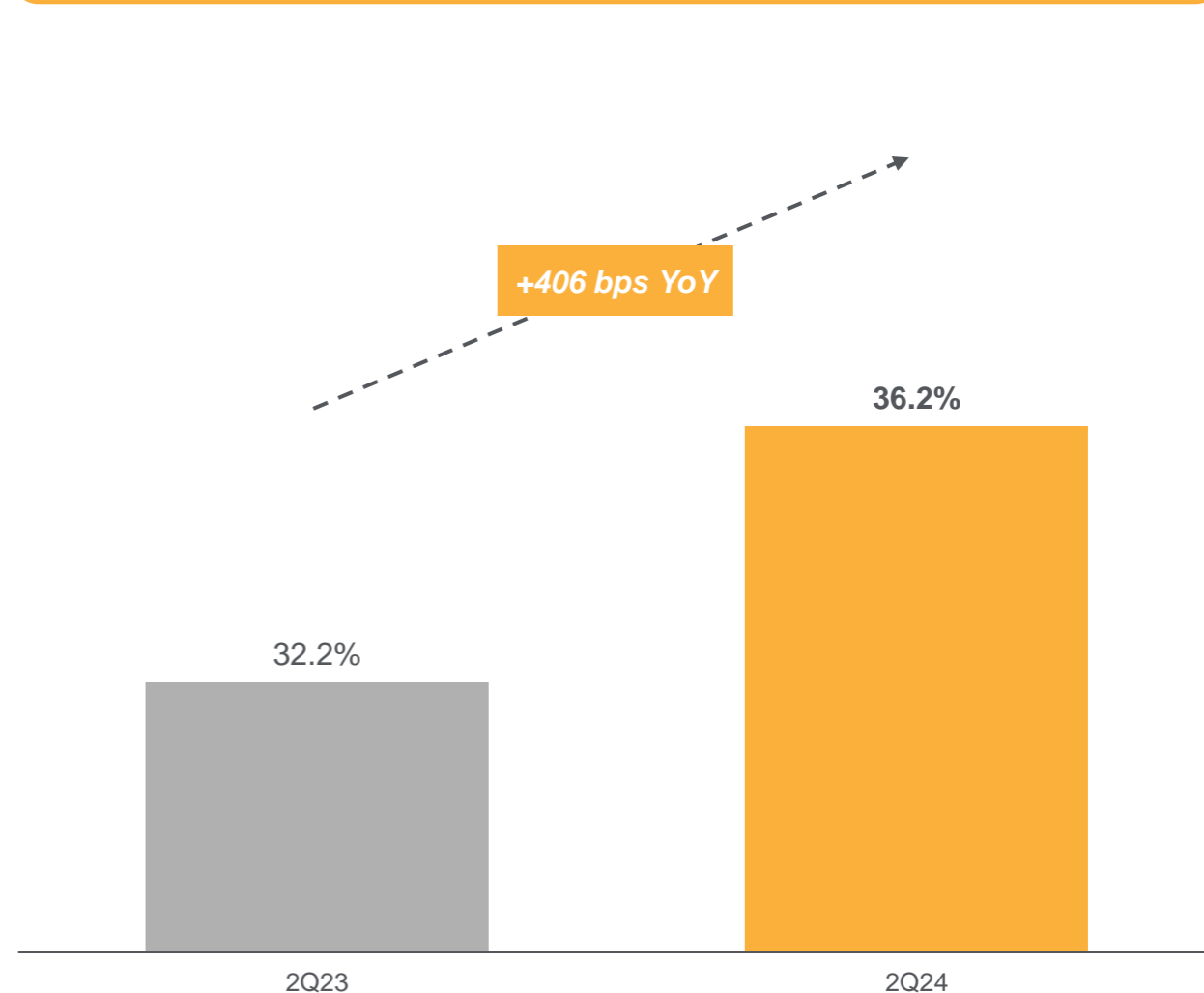
2Q24

APAC BFB: Commodity price lock ins in 2024 to sustain gross margin recovery year-on-year; wheat fully secured through 4Q24 and palm oil partially secured through 4Q24

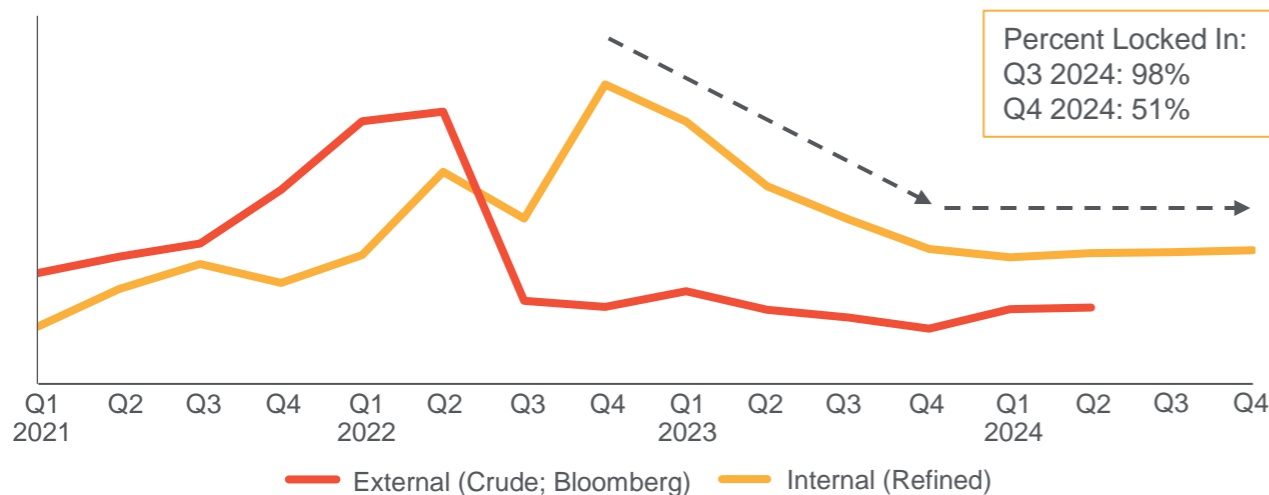
Wheat (17% of 1H APAC BFB COGS)



Year-on-Year Gross Margin



Palm Oil (6% of 1H APAC BFB COGS)



First Half 2024 Financial Performance

Meat Alternative



Meat Alternative: Gross margin progression in a challenging market; strong cost control in operation and cash remains a key focus

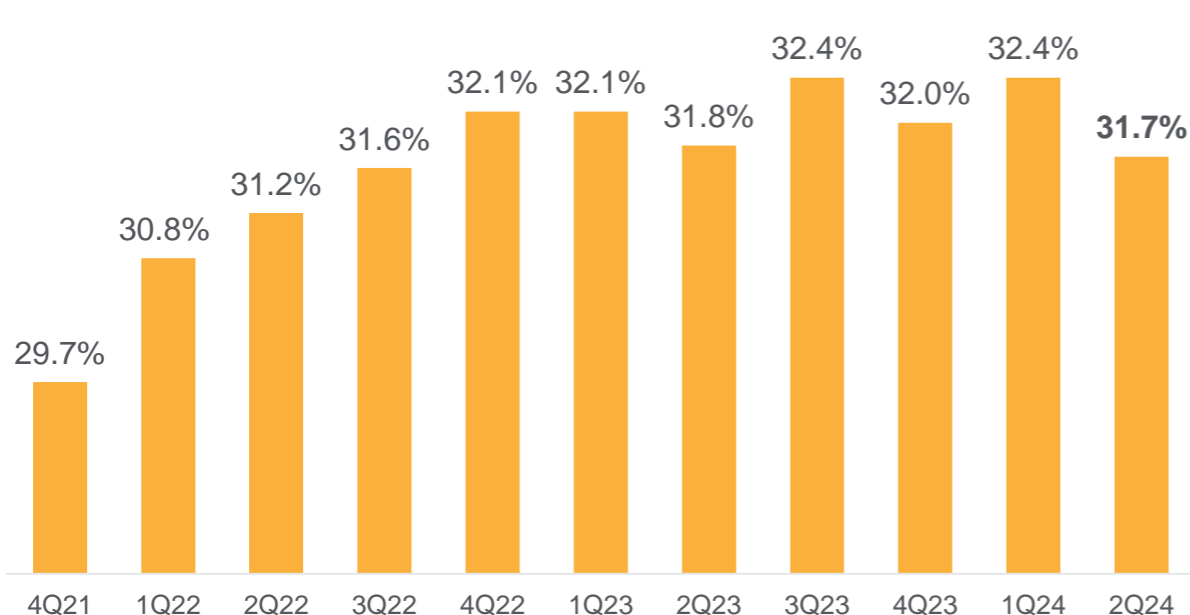
PHP mn	Q2 2024	Reported Change YoY	Comparable ⁴ Change YoY	1H 2024	Reported Change YoY	Comparable ⁴ Change YoY
Net Sales	3,366	-5.6%	-2.7%	6,795	-4.2%	-0.6%
Core Gross Profit	778	-9.3%	+3.9%	1,463	-19.1%	-5.6%
<i>Core gross margin (%)</i>	<i>23.1%</i>	<i>-0.9ppts</i>	<i>+1.5ppts</i>	<i>21.5%</i>	<i>-4.0ppts</i>	<i>-1.2ppts</i>
Core EBITDA¹	(84)	N/M	N/M	(144)	N/M	N/M
<i>Core EBITDA margin (%)</i>	<i>-2.5%</i>	<i>-2.8ppts</i>	<i>-2.8ppts</i>	<i>-2.1%</i>	<i>-0.6ppts</i>	<i>-0.6ppts</i>
Core Net Income²	(270)	N/M	N/M	(486)	N/M	N/M
<i>Core net margin (%)</i>	<i>-8.0%</i>	<i>-1.7ppts</i>	<i>-1.5ppts</i>	<i>-7.2%</i>	<i>+0.6ppts</i>	<i>+0.8ppts</i>

- Q2 comparable³ sales declined by -6.4% on a constant currency basis
 - Volume decreased -4.7% (c.-9% if adjusted for prior year impact of customer destocking)
- Q2 comparable³ gross margin improvement driven by lower raw materials and utilities costs
 - 2Q24 gross margin up by +313 bps versus 1Q24
- Core EBITDA for the quarter declined year-on-year due to investment phasing of marketing offset in part by restructuring benefits and cost control
- 1H cash neutral through inventory reduction and capital investment discipline

Meat Alternative: Quorn Foods market share down -10 bps versus 2Q23, with continued strong foodservice growth year-on-year

UK Retail

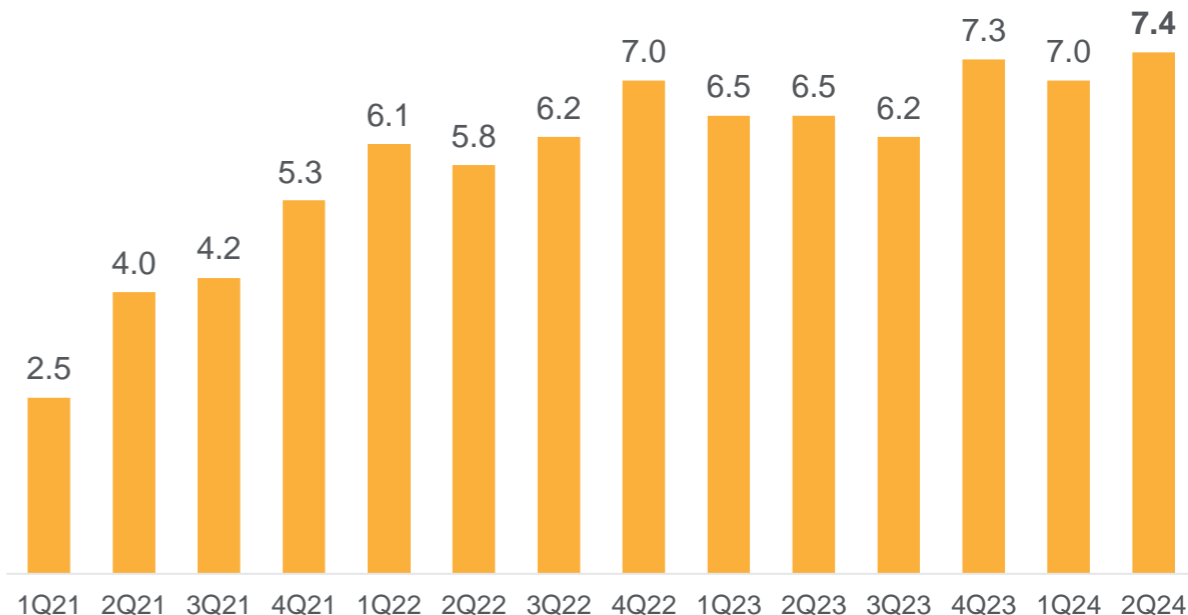
Total Market Share¹



- Quorn Foods' market share at 31.7%, -0.1% versus 2Q23
 - Chilled share at 29.0%, -1.1% versus 2Q23
 - Frozen share at 38.0%, +1.6% versus 2Q23

Foodservice

Sales per Day in PHP mn



- Foodservice sales per day in 2Q24 +8.0% year-on-year on a comparable and constant currency basis

Consolidated Total Comprehensive Income & FY 2024 Guidance



Total comprehensive income, which includes cumulative translation adjustments, grew +46.2% in 1H and +5.7% in Q2

PHP mn	Q2 2024	Reported Change YoY	1H 2024	Reported Change YoY
Core Net Income at Ownership³	2,227	+36.5%	5,104	+45.5%
Non-Core Items	(1,620)	N/M	(1,014)	N/M
Reported Net Income	610	-60.7%	4,097	+17.4%
Other Comprehensive Income	1,461	+259.0%	1,268	+608.4%
Total Comprehensive Income	2,072	+5.7%	5,365	+46.2%

- Decline in Q2 reported net income due to a non-cash accounting loss of PHP 1.5 billion on the fair value of the Meat Alternative guaranty asset
- Cumulative translation adjustments in 1H grew +608.4% due to an increase in GBP closing and weighted average rates

FY 2024 Guidance

APAC BFB

Meat Alternative

FY 2024
Top Line

**Noodles & Biscuits:
mid-single-digit growth**

**Culinary & Beverages:
double-digit growth**

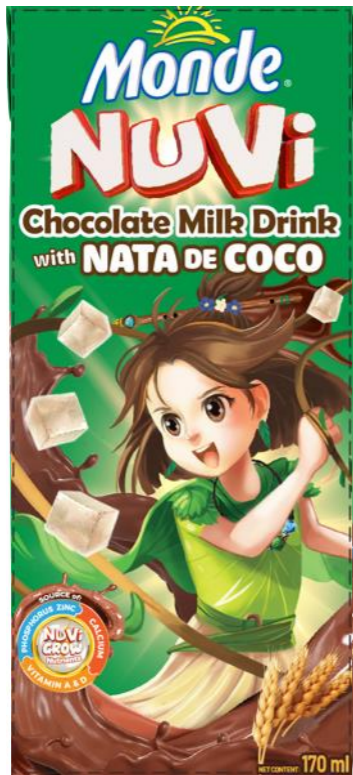
Total Philippine business grew +10% in July, with
flagship biscuit brand growing +19% versus year ago.

**Continuing top line
challenges**

FY 2024
Profitability

**Continued gross margin improvement year-on-year
due to locked in key commodity costs**

APAC BFB: Monde Nissin enters the ready-to-drink chocolate milk market with Monde Nuvi Chocolate Milk Drink with Nata de Coco



- Monde Nuvi Chocolate Milk Drink with Nata de Coco is the first chocolate milk drink in the Philippines with nata de coco
- Monde Nuvi is a co-branded product with Nuvi from Nutrifood, one of the largest dairy manufacturers in Vietnam
- Monde Nuvi will play in the ready-to-drink (RTD) chocolate milk market valued at PHP 9 billion, the largest segment in RTD milk with over 40% contribution and double the size of the yogurt drink category

Appendix



Key takeaways

1

Consolidated revenue for the first half increased by 3.1% to Php 40.1 bn on a comparable basis, with second quarter growth at 4.2%.

2

APAC BFB net sales for the first half grew by 3.9% year-on-year to Php 33.3 bn, while it rose by 5.7% in the second quarter, largely driven by volume growth in noodles and other categories. The domestic business grew by 4.0% for the first half as Q2 growth rose by 6.2%.

3

Meat Alternative revenue declined by 5.2% and 6.4% on a comparable and constant currency basis in the first half and second quarter, respectively, as category softness continues. On a reported basis, revenue declined by 4.2% in the first half and 5.6% in the second quarter. Foodservice sales per day in Q2 grew by 8% on a comparable and constant currency basis.

4

Gross profit for the first half grew by 19.0% to Php 13.9 bn as second quarter gross profit increased by 17.0%. Gross margin for the first half increased by 464 bps year-on-year on a comparable basis to 34.7%, driven by APAC BFB gross margin improvement of 576 bps year-on-year due to lower commodity costs and pricing. Gross margin for the second quarter improved by 373 bps year-on-year to 34.0%, mainly driven by lower commodity costs in the APAC BFB business.

5

Core net income attributable to shareholders for the first half increased by 45.5% to Php 5.1 bn, while it increased by 36.5% to Php 2.2 bn in the second quarter due to higher core net income in the APAC BFB business. Reported net income for the first half grew by 17.4% to Php 4.1 bn despite a 60.7% decline in reported net income to Php 610 mn during the second quarter due to a non-cash accounting loss of Php 1.5 bn on the fair value of Meat Alternative guaranty asset. Total comprehensive income, which includes cumulative translation adjustments, grew by 46.2% in the first half and 5.7% in the second quarter.

Consolidated P&L Summary

PHP mn	1H 2023	1H 2024	Reported Change YoY	Q2 2023	Q2 2024	Reported Change YoY
Revenue	39,193	40,136	+2.4%	19,143	19,824	+3.6%
Cost of Goods Sold	27,225	26,200	-3.8%	13,274	13,085	-1.4%
Gross Profit	11,968	13,936	+16.4%	5,869	6,739	+14.8%
Core Operating Expenses ¹	7,031	7,252	+3.1%	3,676	3,824	+4.0%
Core EBITDA²	6,463	8,135	+25.9%	3,029	3,627	+19.8%
Core Net Income³	3,513	5,111	+45.5%	1,635	2,231	+36.5%
Core Net Income at Ownership⁴	3,507	5,104	+45.5%	1,631	2,227	+36.5%
Reported Income after Tax	3,491	4,097	+17.4%	1,553	610	-60.7%

¹ Core operating expenses = selling, general, and administrative expenses – non-recurring expenses

² Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – fair value gain from guaranty assets - derivative gains

³ Core net income = gross profit – operating expenses – core forex – core interest expense – tax

⁴ Core net income at ownership = core net income – non-controlling interest

APAC BFB P&L Summary

PHP mn	1H 2023	1H 2024	Reported Change YoY	Q2 2023	Q2 2024	Reported Change YoY
Revenue	32,100	33,341	+3.9%	15,575	16,458	+5.7%
Cost of Goods Sold	21,940	20,868	-4.9%	10,564	10,497	-0.6%
Gross Profit	10,160	12,473	+22.8%	5,011	5,961	+19.0%
Core Operating Expenses ¹	4,730	5,338	+12.9%	2,617	2,808	+7.3%
Core EBITDA²	6,569	8,279	+26.0%	3,019	3,711	+22.9%
Core Net Income³	4,059	5,597	+37.9%	1,861	2,501	+34.4%

¹ Core operating expenses = selling, general, and administrative expenses – non-recurring expenses

² Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – derivative gains

³ Core net income = gross profit – core operating expenses – core forex – core interest expense – tax

Meat Alternative P&L Summary

PHP mn	1H 2023	1H 2024	Reported Change YoY	Q2 2023	Q2 2024	Reported Change YoY
Revenue	7,093	6,795	-4.2%	3,568	3,366	-5.6%
Cost of Goods Sold	5,285	5,332	+0.9%	2,710	2,588	-4.5%
Gross Profit	1,808	1,463	-19.1%	858	778	-9.3%
Core Operating Expenses ¹	2,301	1,914	-16.8%	1,059	1,016	-4.1%
Core EBITDA²	(106)	(144)	N/M	10	(84)	N/M
Core Net Income³	(546)	(486)	N/M	(226)	(270)	N/M

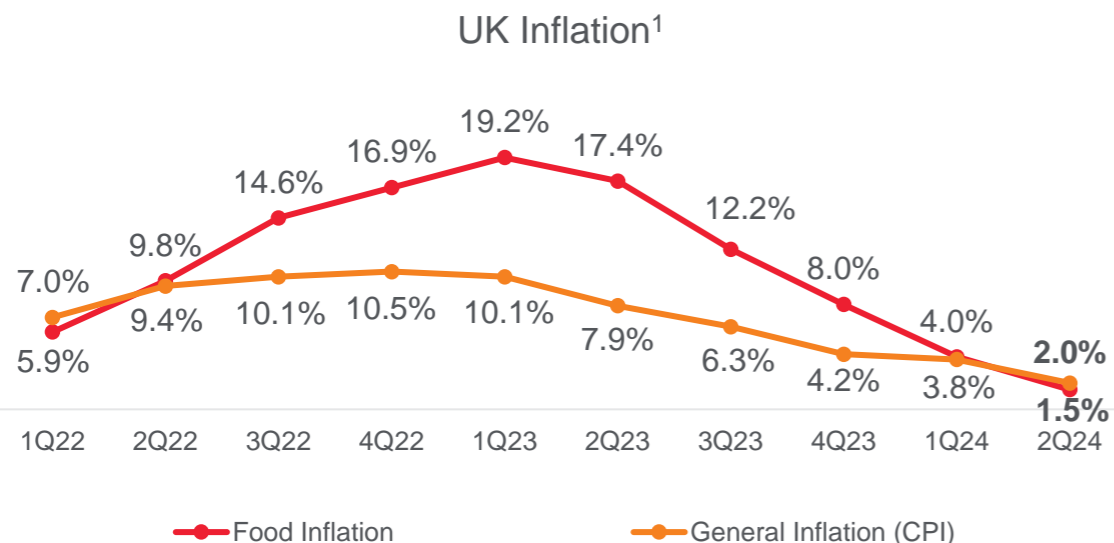
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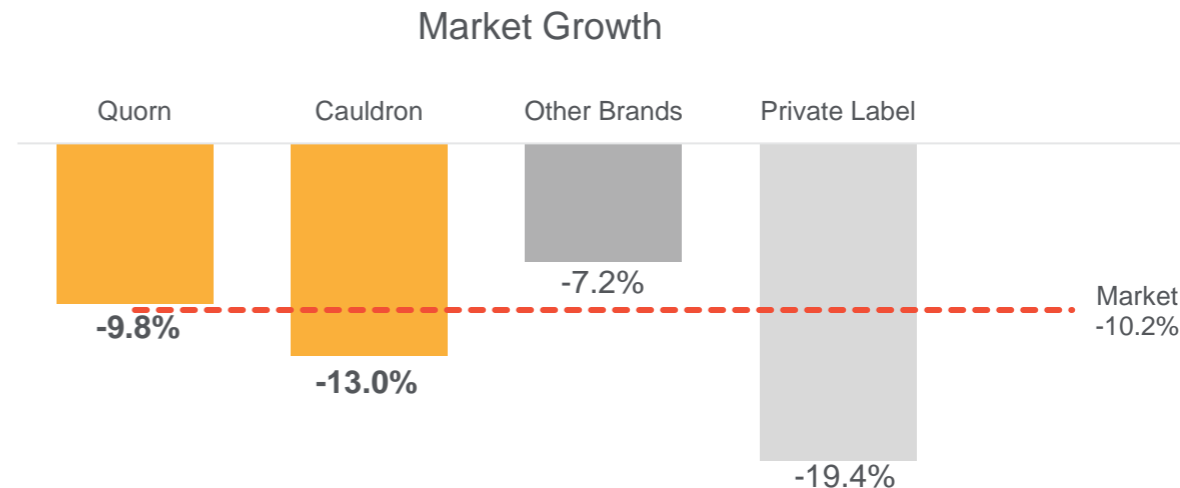
Meat Alternative: Inflationary pressures continue to ease but interest rates remain elevated; Meat Alternative market trajectory unchanged

UK Economy



- UK inflation fell for a fifth consecutive quarter, and to its lowest level since April 2021 (1.5%)
- Food inflation now below general inflation
- Interest rates remain at a fifteen-year high of 5.25% for a fourth consecutive quarter, with average two-year fixed mortgage now at 4.9%² compared to 2.2% at the start of 2022
- Shopper confidence³ improved marginally from 4Q23

Meat Alternative Market⁴



- Quorn brand sales performed ahead of the market in Q2 with -9.8% decline compared to the overall market at -10.2%

¹ Source: ONS

² Source: Moneyfacts (June 2024)

³ Source: IGD ShopperVista

⁴ Source: Circana-IRI 12 weeks data to 15 June 2024 as at July 2024

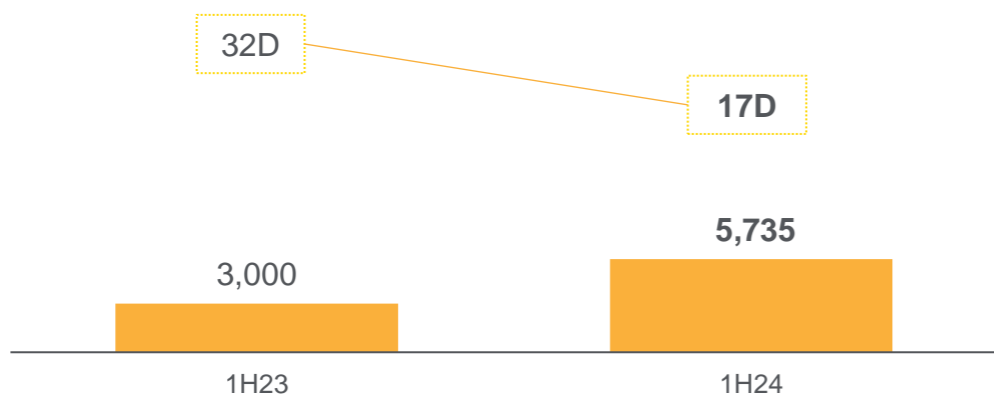
Cash Flow Summary

PHP mn	1H 2023	1H 2024
Income before Income Tax	4,558	5,762
Depreciation & Amortization	1,376	1,275
Fair Value Loss on Guaranty Asset	-	1,218
Finance Costs	315	344
Finance Income	(172)	(271)
Working Capital Adjustments	(1,793)	(918)
Others	(46)	(41)
Net Cash Generated from Operations	4,238	7,369
Income Tax Paid & Interest Received	(877)	(1,382)
Net Cash Flows from Operating Activities	3,360	5,987
Proceeds from Termination of Current Financial Assets	1,852	2,401
Additions to Current Financial Assets	(2,323)	(2,213)
Additions to Property, Plant and Equipment	(1,238)	(1,634)
Others	(1,016)	(801)
Net Cash Flows from Investing Activities	(2,725)	(2,247)
Payments for Cash Dividends	-	(4,312)
Payments for Loans	(1,265)	(1,999)
Payment for Principal Portion of Lease Liabilities	(202)	(912)
Others	131	(223)
Net Cash Flows from Financing Activities	(1,336)	(7,446)
Net Increase (Decrease) in Cash and Cash Equivalents	(701)	(3,706)
Effect of Foreign Exchange Rate Changes on Cash and Cash Equivalents	6	15
Cash and Cash Equivalents at End of Period	10,934	12,988
Free Cash Flow	3,000	5,735

Free Cash Flow & Working Capital

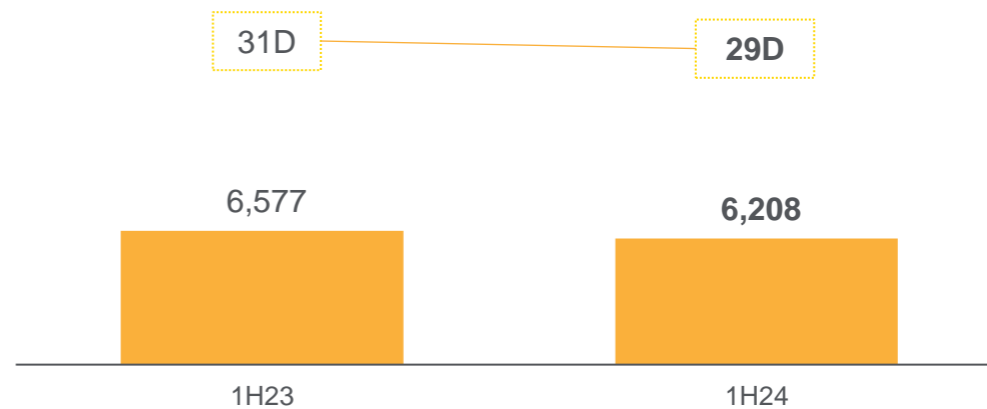
Free Cash Flow & Conversion Cycle Days

PHP mn



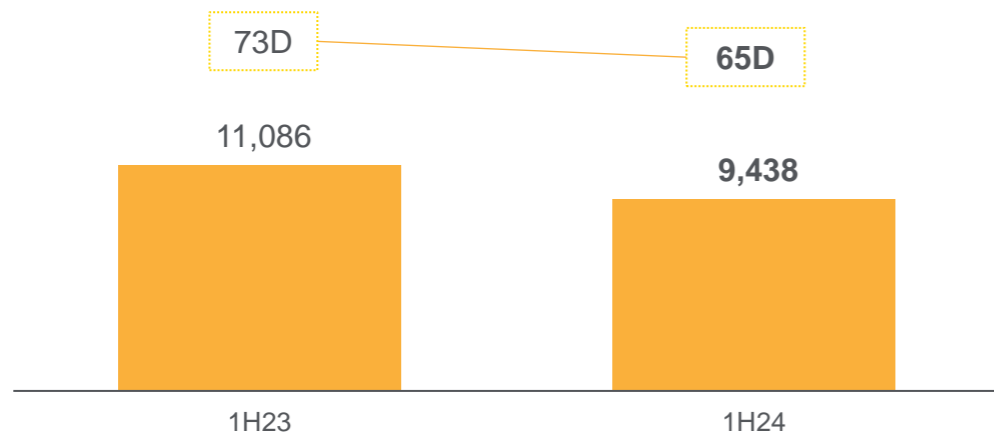
Trade Receivables & Days Sales Outstanding

PHP mn



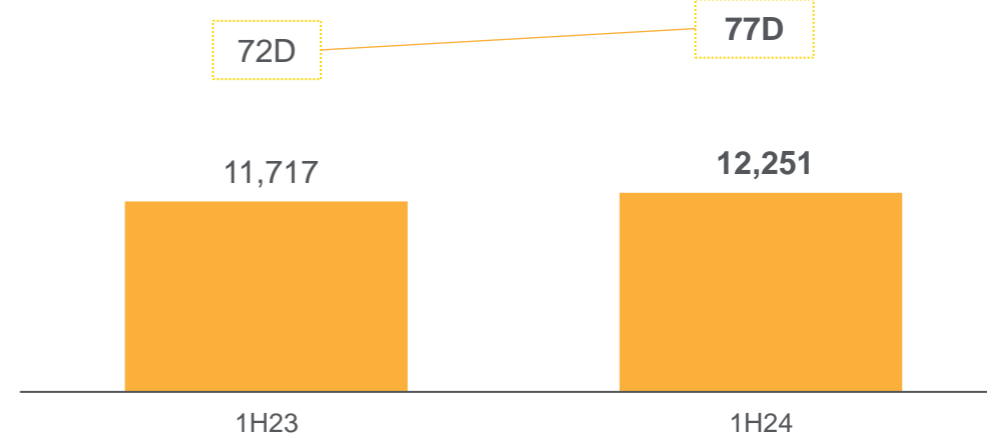
Inventory & Days Inventory Outstanding

PHP mn



Accounts Payable¹ & Days Payables Outstanding

PHP mn



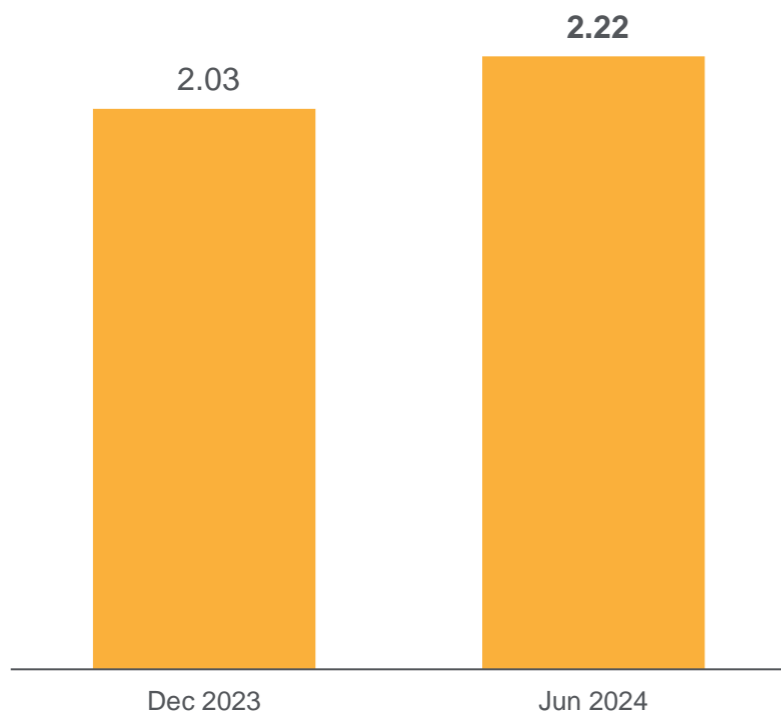
Balance Sheet Summary

PHP mn	FY 2023	1H 2024
Cash and Cash Equivalents	16,679	12,989
Inventories	9,187	9,438
Trade and Other Receivables	6,410	6,208
Others	3,814	3,672
Current Assets	36,090	32,307
Property, Plant and Equipment	25,156	26,573
Guaranty Asset	10,432	9,695
Intangible Assets	8,813	9,194
Others	3,604	4,466
Non-Current Assets	48,005	49,928
Total Assets	84,095	82,235

PHP mn	FY 2023	1H 2024
Trade and Other Payables	11,684	9,367
Loans Payable - Current	1,200	1,260
Long-Term Loan	3,734	1,945
Others	8,978	7,956
Total Liabilities	25,596	20,528
Capital Stock & Additional Paid-In Capital	48,346	48,346
Retained Earnings	5,533	7,467
Others	4,620	5,894
Total Equity	58,499	61,707
Total Liabilities and Equity	84,095	82,235

Ratios Summary

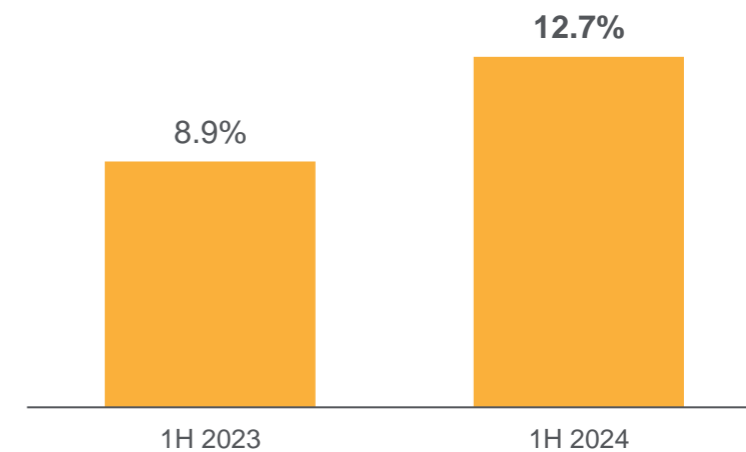
Current Ratio



Net Debt-to-Equity Ratio

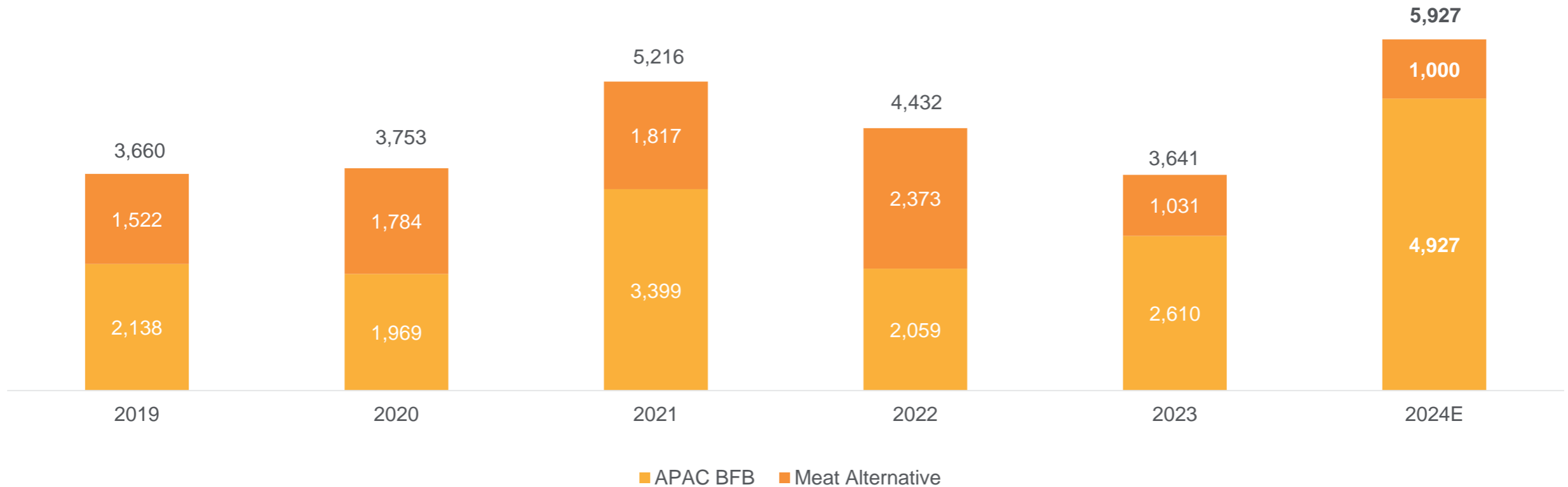


Core Net Margin

















2024 CapEx plan to focus on building capacity and capability for APAC BFB

In PHP mn



Making Better Possible

	PRODUCT	PLANET	PEOPLE	PARTNERSHIP					
STRATEGIC PILLARS	<p>Making Better Food Accessibility Possible</p> <p>Monde Nissin develops healthier great-tasting, affordable, and more sustainable products.</p>	<p>Making Eco-efficiency Possible</p> <p>Monde Nissin cares for the planet by managing its environmental footprint</p>	<p>Making Inclusivity Possible</p> <p>Monde Nissin nurtures people by promoting better workplace practices, reaching out to communities, and creating livelihood opportunities</p>	<p>Making Collective Action Possible</p> <p>Monde Nissin forms partnerships to foster meaningful change.</p>					
PRIORITY UN SDGs	<p>2 ZERO HUNGER</p> 	<p>12 RESPONSIBLE CONSUMPTION AND PRODUCTION</p>  <p>13 CLIMATE ACTION</p> 	<p>8 DECENT WORK AND ECONOMIC GROWTH</p> 	<p>17 PARTNERSHIPS FOR THE GOALS</p> 					
NORTH STAR TARGETS	<ul style="list-style-type: none"> ▶ Majority revenue share of better and healthier products by 2030. 	<ul style="list-style-type: none"> ▶ 50% reduction in the Scope 1 and Scope 2 GHG intensity of manufacturing operations by 2025. ▶ 50% reduction in the water intensity of manufacturing operations by 2025 ▶ Zero Waste-to-Landfill from manufacturing operations by 2025 ▶ 95% mono-material packaging by 2025 	<ul style="list-style-type: none"> ▶ 5,000 Independent Brand Experts and 25,000 sari-sari stores provided with livelihood opportunities, and financial credit (for sari-sari stores), by 2030. ▶ Diverse workforce all enjoying access to social safeguards and dialogue, and competency development by 2025. 	<ul style="list-style-type: none"> ▶ 100% of employees observing that sustainability is embraced in the way people act and decide in the Company by 2030. 					
OTHER UN SDGs SUPPORTED	<p>1 NO POVERTY</p> 	<p>3 GOOD HEALTH AND WELL-BEING</p> 	<p>5 GENDER EQUALITY</p> 	<p>6 CLEAN WATER AND SANITATION</p> 	<p>7 AFFORDABLE AND CLEAN ENERGY</p> 	<p>9 INDUSTRY, INNOVATION AND INFRASTRUCTURE</p> 	<p>10 REDUCED INEQUALITIES</p> 	<p>14 LIFE BELOW WATER</p> 	<p>16 PEACE, JUSTICE AND STRONG INSTITUTIONS</p> 

OUR CORPORATE ASPIRATION

/// We aspire to improve the wellbeing of people
and the planet, and create sustainable solutions
for food security. ///



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