11/8/23, 2:59 PM Press Release

C07918-2023

SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Nov 8, 2023

2. SEC Identification Number

0000086335

3. BIR Tax Identification No.

000-417-352-000

4. Exact name of issuer as specified in its charter

Monde Nissin Corporation

5. Province, country or other jurisdiction of incorporation

Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

Feix Reyes Street, Barangay Balibago, City of Santa Rosa, Laguna Postal Code 4026

- 8. Issuer's telephone number, including area code
 - +63277597595
- 9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding	
Common	17,968,611,496	

11. Indicate the item numbers reported herein

Item 9

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.

11/8/23, 2:59 PM Press Release



Monde Nissin Corporation MONDE

PSE Disclosure Form 4-31 - Press Release References: SRC Rule 17 (SEC Form 17-C) Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure	
Press Release titled "Monde N of 520 bps Year-on-Year	issin Reports Record Third Quarter Revenue and APAC BFB Gross Margin Improvement
Background/Description of the	Disclosure
Please see attached Press Re	ease and covering SEC Form 17C
Other Relevant Information	
Filed on behalf by:	
Name	Jon Edmarc Castillo
Designation	Chief Compliance Officer

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1.	November 8, 2023
	Date of Report (Date of earliest event reported)

- 2. SEC Identification Number 0000086335
- 3. BIR Tax Identification No. 000-417-352-000
- 4. Monde Nissin Corporation

 Exact name of issuer as specified in its charter
- Republic of the Philippines
 Province, country or other jurisdiction of incorporation
 Republic of the Philippines
 Only)
 Industry Classification Code:
- 7. Felix Reyes St., Barangay Balibago, City of Santa Rosa, Laguna Address of principal office

4026 Postal Code

- 8. **(02) 7759 7595** Issuer's telephone number, including area code
- 9. Not applicable Former name or former address, if changed since last report
- 10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class

Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding

Common

17,968,611,496

11. Indicate the item numbers reported herein: Item 9. Other Events

Please see attached Press Release titled "Monde Nissin reports record third quarter revenue and APAC BFB gross margin improvement of 520 bps year-on-year" on MONDE's Nine Months 2023 Results

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MONDE NISSIN CORPORATION

Issuer

mil y PL

November 8, 2023 Date

Michael Paska

Chief Investor Relations Officer



Monde Nissin reports record third quarter revenue and APAC BFB gross margin improvement of 520 bps year-on-year

- Consolidated comparable revenue increased by 17.8% year-on-year in the third quarter.
 - Asia-Pacific Branded Food & Beverage (APAC BFB) third quarter revenue increased by 24.0% year-on-year on a comparable basis, driven by strong growth in noodles and other categories, with all-time high volume for noodles, resulting in a 14.5% growth for the first nine months. Revenue growth was 8.2% quarterover-quarter.
 - Meat Alternatives increased its market share in the UK from 31.7% a year ago to 33.0% in Q3; however, third quarter revenue declined by 4.2% on a reported basis and 9.5% on a constant currency basis driven by continued category headwinds.
- Core gross margin in the third quarter improved by 150 bps quarter-over-quarter and 300 bps year-on-year on a comparable basis to 32.2%; APAC BFB core gross margin improved by 200 bps quarter-over-quarter and 520 bps year-on year on a comparable basis due to pricing and lower commodity cost, offset by the decline in the Quorn gross margin.
- Quorn's Q3 EBITDA maintained at breakeven for the second consecutive quarter.
- Core net income attributable to shareholders in the third quarter increased by 41.1% to Php 2.2 bn year-over-year, due to the strong recovery of the APAC BFB business.
- Operating cash flow more than tripled from Php 2.3 bn in 9M22 to Php 7.3 bn in 9M23.

MAKATI CITY, PHILIPPINES – November 8, 2023 – Monde Nissin Corporation ("Monde Nissin" or the "Company"; PSE stock symbol: MONDE) announced today its unaudited financial results for the first nine months ended September 30, 2023. Consolidated revenue in Q3 increased by 17.8% to Php 20.5 bn on a comparable basis, resulting in a growth of 10.5% for the first nine months.

Core gross profit in the third quarter grew by 30.0% to Php 6.6 bn, while core gross margin improved by 150 bps quarter-over-quarter and 300 bps year-on-year on a comparable basis to 32.2% due to pricing and lower commodity cost in the APAC BFB business.

Core net income attributable to shareholders for the third quarter increased by 41.1% to Php 2.2 bn due to the strong recovery of the APAC BFB. Reported net income in Q3 increased by 68.0% year-over-year to Php 2.3 bn.

Asia-Pacific Branded Food and Beverage (APAC BFB)

On a comparable basis, APAC BFB net sales for the third quarter increased by 24.0% to Php 16.9 bn. The domestic business grew 23.6% year-on-year and 8.9% quarter-over-quarter to Php 15.7 bn in the third quarter, reflecting strong growth in noodles and other categories, with noodles volume at a record high.

Core gross profit for the third quarter grew by 46.2% on a comparable basis to Php 5.8 bn. Core gross margin improved by 520 bps year-on-year and 200 bps sequentially due to lower commodity costs. Core EBITDA increased by 73.4% to Php 3.5 bn in Q3 compared to the same period last year, mainly driven by gross profit improvement.

Meat Alternative (Quorn Foods)

Meat Alternative revenue declined by 9.5% on a constant currency basis in the third quarter due to the continued category headwinds. On a reported basis, Q3 revenue declined by 4.2% to Php 3.6 bn. The UK declined by 9.5% on a constant currency basis in the third quarter due to the challenging retail market. The foodservice revenue grew by 1.3% on a reported basis.

Core gross profit for the third quarter declined by 26.6% to Php 826 mn, while the core gross margin declined by 700 bps to 22.9% due to lower volume. Core gross margin declined by 120 bps in Q3 compared to the previous quarter. Core EBITDA declined by 57.0% to Php 12 mn in the third quarter, maintaining EBITDA breakeven for the second consecutive quarter.

Note: Comparable year-on-year growth reflects the reclassification related to PFRS15.

in Php mn	Q3 2022 Reported	Q3 2022 Comparable ¹	Q3 2023	Q3 2023 Comparable ¹ Growth
Net sales	17,725	17,356	20,453	17.8%
APAC BFB	13,963	13,594	16,850	24.0%
Meat Alternative	3,762	3,762	3,603	-4.2%
Core gross profit	5,437	5,068	6,591	30.0%
Core EBITDA	2,073	2,073	3,557	71.6%
Core net income after tax	1,550	1,550	2,186	41.0%
Core net income attributable to shareholders	1,546	1,546	2,182	41.1%

in Php mn	9M 2022 Reported	9M 2022 Comparable ¹	9M 2023	9M 2023 Comparable ¹ Growth
Net sales	54,897	53,992	59,646	10.5%
APAC BFB	43,673	42,768	48,950	14.5%
Meat Alternative	11,224	11,224	10,696	-4.7%
Core gross profit	18,208	17,303	18,559	7.3%
Core EBITDA	8,836	8,836	10,020	13.4%
Core net income after tax	5,636	5,636	5,699	1.1%
Core net income attributable to shareholders	5,627	5,627	5,689	1.1%

¹Comparable year-on-year growth reflects the reclassification related to PFRS15.

Monde Nissin's financial position remains strong with Php 13.0 bn in cash and cash equivalents and stable net debt-to-equity ratio of 0.22. Outstanding debt was at Php 4.8 bn as of September 30, 2023. Operating cash flow was at Php 7.3 bn for the first nine months of 2023.

Concluding Comments

Henry Soesanto, Chief Executive Officer, commented, "The APAC BFB business saw strong topline growth both year over year and sequentially during the third quarter. This growth was aided by record volume in noodles. In addition to strong revenue growth, our gross margins continue to improve, and we expect further improvement in this current quarter."

Regarding the Meat Alternative business, Mr. Soesanto went on to say, "We continue to evaluate the situation while the category challenges persist. Without underplaying these challenges, I am encouraged that the major UK retailers tell us they remain committed to the category and that we are gaining market share. The previously implemented restructuring of our Meat Alternative

business has enabled us to maintain EBITDA breakeven for the second consecutive quarter. Looking ahead, while it is hard to predict volumes in the near-term, I am hopeful that generally lowering commodity prices will provide some respite from the cost inflation we have not yet passed on."

MONDE NISSIN CORPORATION AND SUBSIDIARIES

UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in thousands, with Comparative Audited Figures as at December 31, 2022)

	September 30, 2023	December 31, 2022
	(Unaudited)	(Audited)
ASSETS		
Current Assets		
Cash and cash equivalents (Note 5)	₽12,953,519	₽11,628,627
Trade and other receivables (Notes 6 and 18)	7,134,932	6,800,309
Inventories (Note 7)	10,516,891	10,878,570
Current financial assets (Notes 18 and 20)	1,865,026	1,756,101
Prepayments and other current assets (Note 8)	994,444	1,269,209
Total Current Assets	33,464,812	32,332,816
Noncurrent Assets		
Property, plant and equipment (Note 9)	31,082,586	30,863,507
Intangible assets (Note 10)	14,836,586	14,482,905
Investments in associates and joint ventures	1,132,682	1,104,453
Deferred tax assets - net (Note 19)	789,088	867,912
Financial assets at fair value through other comprehensive income (FVOCI)		
(Note 20)	723,741	_
Noncurrent receivables (Notes 18 and 20)	500,000	662,300
Other noncurrent assets (Note 11)	1,016,319	978,480
Total Noncurrent Assets	50,081,002	48,959,557
	₽83,545,814	₽81,292,373
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts payable and other current liabilities (Notes 12 and 18)	₽10,469,595	₽11,322,600
Acceptances and trust receipts payable (Notes 7 and 20)	1,912,086	2,362,301
Current portion of loans payable (Note 13)	1,177,376	269,758
Income tax payable	564,018	209,831
Refund liabilities (Note 12)	357,964	200,440
Current portion of lease liabilities	79,504	386,671
Total Current Liabilities	14,560,543	14,751,601
Noncurrent Liabilities		· · ·
Deferred tax liabilities - net (Note 19)	4,059,619	4,319,733
Loans payable (Note 13)	3,665,047	6,983,256
Lease liabilities	2,612,928	2,423,496
Pension liability	588,717	506,430
Other noncurrent liabilities	37,156	36,673
Total Noncurrent Liabilities	10,963,467	14,269,588
Total Liabilities	25,524,010	29,021,189

(Forward)

	September 30, 2023 (Unaudited)	December 31, 2022 (Audited)
Equity	(chadaled)	(/ (#####
Capital stock (Note 14)	8,984,306	8,984,306
Additional paid-in capital (APIC) (Note 14)	39,361,947	46,515,847
Retained earnings (Deficit) (Note 14):		
Appropriated	211,452	5,211,452
Unappropriated	13,903,657	(4,039,669)
Fair value reserve of financial assets at FVOCI	(440,197)	(235,130)
Remeasurement losses on pension liability	(210,805)	(210,805)
Equity reserve (Note 14)	(622,335)	(622,335)
Cumulative translation adjustments (Note 14)	(3,318,592)	(3,474,980)
Equity Attributable to Equity Holders of the Parent Company	57,869,433	52,128,686
Non-controlling Interests (Note 4)	152,371	142,498
Total Equity	58,021,804	52,271,184
	₽83,545,814	₽81,292,373

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

MONDE NISSIN CORPORATION AND SUBSIDIARIES

UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands, Except Earnings Per Share Value)

		uarters Ended September 30		Months Ended September 30
	2023	2022	2023	2022
NET SALES (Note 15)	₽20,453,299	₽17,681,805	₽59,645,897	₽54,854,068
COST OF GOODS SOLD (Note 15)	13,862,427	13,010,762	41,086,995	37,412,201
GROSS PROFIT	6,590,872	4,671,043	18,558,902	17,441,867
SALES, GENERAL AND ADMINISTRATIVE EXPENSES				
General and administrative expenses (Note 16)	1,822,082	2,170,037	5,921,886	5,646,780
Selling and distribution expenses (Note 16)	1,973,626	2,153,231	5,451,215	6,068,371
Provision for (reversal of) impairment loss on property, plant				
and equipment (Note 9)	18,973	180,232	(25,919)	215,360
	3,814,681	4,503,500	11,347,182	11,930,511
	2,776,191	167,543	7,211,720	5,511,356
OTHER INCOME (EXPENSES)		· · · · · · · · · · · · · · · · · · ·		, ,
Foreign exchange gain - net (Note 4)	181,634	310,339	298,993	719,023
Market valuation gain on financial instruments at fair value	101,034	310,339	236,333	719,023
through profit or loss (FVTPL)	7,613	3,290	65,015	3,570
Share in net earnings from associates and joint ventures	26,971	8,629	28,229	•
Miscellaneous income - net (Note 17)			•	17,868
Miscenarieous income - net (Note 17)	(28,892)	14,522	100,651	67,432
	187,326	336,780	492,888	807,893
INCOME BEFORE FINANCE INCOME (EXPENSES)	2,963,517	504,323	7,704,608	6,319,249
FINANCE INCOME (EXPENSES)				
Finance costs (Notes 13 and 17)	(149,587)	(86,168)	(464,799)	(297,850)
Finance income (Note 17)	111,856	49,729	283,626	82,366
Derivative gain (loss) (Note 20)	(2,572)	1,307,038	(4,522)	1,307,038
	(40,303)	1,270,599	(185,695)	1,091,554
INCOME BEFORE INCOME TAX	2,923,214	1,774,922	7,518,913	7,410,803
PROVISION FOR (BENEFIT FROM) INCOME TAX				
Current	756,558	693,090	2,021,702	2,029,368
Deferred	(103,169)	(292,101)	(302,088)	(244,882)
	653,389	400,989	1,719,614	1,784,486
NET INCOME	₽2,269,825	₽1,373,933	₽5,799,299	₽5,626,317
NET INCOME ATTRIBUTABLE TO:				
Equity holders of the Parent Company	₽2,303,647	₽1,369,544	₽5,789,426	₽5,616,888
Non-controlling interests	4,222	4,389	9,873	9,429
	₽2,307,869	₽1,373,933	₽5,799,299	₽5,626,317
Earnings per Share (EPS) (Note 14)				
Basic/diluted, income attributable to equity holders of the				
parent	₽0.128	₽0.076	₽0.322	₽0.313

(Forward)

Nine Months Ended September

	30
2023	2022
₽5,799,299	₽5,626,317
156,388	(1,922,753)
(205,067)	_
(48,679)	(1,922,753)
₽5,750,620	₽3,703,564
₽5,740,747	₽3,694,135
9,873	9,429
₽5,750,620	₽3,703,564
	₽5,799,299 156,388 (205,067) (48,679) ₽5,750,620 ₽5,740,747 9,873

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

MONDE NISSIN CORPORATION AND SUBSIDIARIES

UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Amounts in Thousands, For the nine months ended September 30, 2023 and 2022)

	2023	2022
	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₽7,518,913	₽7,410,803
Adjustments to reconcile income before income tax to net cash flows:	,,	, .,
Depreciation and amortization (Notes 9, 10, 15, 16 and 17)	2,092,443	2,519,744
Finance costs (Notes 13 and 17)	464,799	297,850
Finance income (Note 17)	(283,626)	(82,366)
Movement in pension liability	83,689	(48,242)
Market valuation gain on financial instruments at FVTPL	(65,015)	(3,570)
Unrealized foreign exchange loss – net	(51,442)	(84,165)
Share in net earnings from associates and joint venture	(28,229)	(17,868)
Provision for (reversal of) impairment loss on property, plant and equipment (Note 9)	(25,919)	215,360
Gain on lease modification	(19,778)	-
Derivative (gain) loss (Note 20)	4,522	(1,307,038)
Gain on sale of property, plant and equipment	(2,524)	(4,226)
Working capital adjustments:		
Decrease (increase) in:		
Trade and other receivables	(402,524)	7,343
Inventories	361,679	(1,725,640)
Prepayments and other current assets	274,765	507,840
Increase (decrease) in:		
Accounts payable and other current liabilities	(922,922)	(1,909,607)
Acceptance and trust receipts payable	(447,994)	(1,962,194)
Refund liabilities	157,524	76,527
Net cash generated from operations	8,708,361	3,890,551
Income tax paid	(1,667,515)	(1,622,341)
Interest received	287,209	72,281
Net cash flows from operating activities	7,328,055	2,340,491
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to:		
Current financial assets	(3,698,364)	(1,735,377)
Property, plant and equipment (Notes 9 and 21)	(1,951,245)	(3,339,708)
Financial assets at FVOCI (Note 20)	(928,808)	_
Intangible assets (Note 10)	(55,404)	(69,182)
Noncurrent receivables	_	(3,671)
Investment in associates and joint venture	_	(30,000)
Decrease (increase) in other noncurrent assets	(15,967)	220,548
Proceeds from:		
Termination of current financial assets	3,838,739	_
Sale of property, plant and equipment (Note 9)	33,653	17,839
Net cash used in investing activities	(2,777,396)	(4,939,551)

(Forward)

	2023 (Unaudited)	2022 (Unaudited)
	(Offaculted)	(Offaddited)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from (payments for):		
Payment of loans (Note 13)	(3,540,811)	(8,505,728)
Availment of loans (Note 13)	900,346	8,840,587
Interest	(317,906)	(74,163)
Principal portion of lease liabilities	(275,109)	(198,337)
Derivatives (Note 20)	(4,522)	920,506
Increase in other noncurrent liabilities	483	14,757
Net cash used in (from) financing activities	(3,237,519)	997,622
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	1,313,140	(1,601,438)
EFFECT OF FOREIGN EXCHANGE RATE CHANGES		
ON CASH AND CASH EQUIVALENTS	11,752	96,438
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	11,628,627	13,856,814
CASH AND CASH EQUIVALENTS AT END OF PERIOD	₽12,953,519	₽12,351,814

See accompanying Notes to Unaudited Interim Condensed Consolidated Financial Statements.

About Monde Nissin

Monde Nissin Corporation is a global food and beverages company headquartered in the Philippines, with a portfolio of iconic and market leading brands across fast-growing categories, including Lucky Me! noodles, SkyFlakes crackers, Fita crackers, Monde baked goods and Quorn meat alternative products. The Company aspires to improve the well-being of people and the planet, and create sustainable solutions for food security. That aspiration is reflected in our commitment to continuously improve our products to make them more delicious, nutritious, and better for the planet. For more information, please visit www.mondenissin.com.

About Quorn

Quorn Foods is a global market leader in healthy, sustainable protein. Headquartered in Stokesley, North Yorkshire in the United Kingdom, the company offers a wide range of great-tasting products to appeal to the rapidly expanding group of people wanting to reduce their meat consumption. The company employs around 900 people and exports to 15 countries around the world, including Australia, Singapore and the United States. Quorn® is one of the United Kingdom's top 40 FMCG brands. Quorn Foods is the reporting group which includes a main trading company, Marlow Foods Ltd. Quorn Foods encompasses all international operations of Quorn® and Cauldron®. For more information, please visit www.quorn.com.

Legal Disclaimer

Monde Nissin Corporation ("MONDE") makes no warranties or representations with respect to the accuracy or completeness of the contents of this communication, and disclaims any liability whatsoever for any loss arising from or in reliance, in full or in part, of the contents of this communication. Except for purposes of fair use, neither this communication nor any part thereof may be (a) used or relied upon by any person for any purpose, (b) copied, photocopied, duplicated or otherwise reproduced in any form or by any means, or (c) redistributed, passed on or otherwise disseminated or quoted, directly or indirectly, to any other person either in your organization or elsewhere, without MONDE's prior written consent. The contents of this communication should not be construed as investment advice, nor as a recommendation or solicitation for any investment by or in MONDE.

This communication may contain forward-looking statements. These forward-looking statements are based upon current expectations and assumptions regarding anticipated developments and other factors affecting MONDE. Forward-looking statements are not historical facts, nor are they guarantees of future performance.

Because these forward-looking statements involve risks and uncertainties, there are important factors that could cause actual results to differ materially from those expressed or implied by these forward-looking statements. Among other risks and uncertainties, the material or principal factors which could cause actual results to differ materially are: MONDE's brands not meeting consumer preferences; MONDE's ability to innovate and remain competitive; MONDE's investment choices in its portfolio management; the effect of climate change on MONDE's business; MONDE's ability to find sustainable solutions to its packaging materials; significant changes or deterioration in customer relationships; the recruitment and retention of talented employees; disruptions in our supply chain and distribution; increases or volatility in the cost of raw materials and commodities; the production of safe and high quality products; secure and reliable IT infrastructure; execution of acquisitions, divestitures and business transformation projects; economic, social and political risks and natural disasters; financial risks; failure to meet high and ethical standards; and managing regulatory, tax and legal matters. A number of these risks have increased because of the current Covid-19 pandemic.

These forward-looking statements speak only as of the date of this document. Except as required by any applicable law or regulation, MONDE expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in MONDE's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

Investor Relations
Michael Paska
investor.relations@mondenissin.com

Media Contact
Mark Tiangco
corp.comm@mondenissin.com