SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Aug 10, 2022

2. SEC Identification Number

0000086335

3. BIR Tax Identification No.

000-417-352-000

4. Exact name of issuer as specified in its charter

Monde Nissin Corporation

5. Province, country or other jurisdiction of incorporation

Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

Felix Reyes Street, Barangay Balibago, City of Santa Rosa, Laguna Postal Code 4026

- 8. Issuer's telephone number, including area code
 - +63277597595
- 9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

| Title of Each Class | Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding | |
|---------------------|---|--|
| Common | 17,968,611,496 | |

11. Indicate the item numbers reported herein

Item 9

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



Monde Nissin Corporation MONDE

PSE Disclosure Form 4-30 - Material Information/Transactions References: SRC Rule 17 (SEC Form 17-C) and Sections 4.1 and 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

Monde Nissin posts 18.9% revenue growth in its domestic business for Q2, bringing first half consolidated revenue growth to 10.1%. (Briefing Materials)

Background/Description of the Disclosure

Monde Nissin Corporation will be releasing Briefing Materials for its 1H Earnings Call relating to its First Half 2022 Financial Performance, along with a Press Release titled "Monde Nissin posts 18.9% revenue growth in its domestic business for Q2, bringing first half consolidated revenue growth to 10.1%"

Based on Monde Nissin Corporation's ("Monde Nissin" or the "Company"; PSE stock symbol: MONDE) unaudited financial results for the first half of the year ended June 30, 2022, consolidated revenue increased 10.1% to Php 37.2 bn for the first half as growth accelerated in Q2 to 13.1%, driven by the strong performance of the APAC BFB domestic business.

Gross profit grew by 1.2% to Php 12.8 bn in the first half and 7.4% to Php 6.3 bn in Q2, due to gross profit improvements in the APAC BFB business. Gross margin for the first half, however, declined by 300 bps year-on-year to 34.4% due to elevated input costs, partly covered through price increases and volume growth.

Year-on year, first half core EBITDA declined by 6.3% to Php 6.8 bn due mainly to increasing logistical costs and investments in organizational resources.

Core net income attributable to shareholders for the first half saw a decrease of 4.1% to Php 4.1 bn, while reported net income ended at Php 4.3 bn, benefiting from lower interest expense due mainly to the repayment of the Arran convertible note and bank loans, and the absence of the 2021 IPO-related expenses.

Other Relevant Information

Please see attached Briefing Materials under SEC Form 17-C.

Filed on behalf by:

| Name | Jon Edmarc Castillo |
|-------------|--------------------------|
| Designation | Chief Compliance Officer |
| | |

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

- 1. August 10, 2022
 Date of Report (Date of earliest event reported)
- 2. SEC Identification Number 0000086335
- 3. BIR Tax Identification No. 000-417-352-000
- 4. **Monde Nissin Corporation**Exact name of issuer as specified in its charter
- 5. Republic of the Philippines
 Province, country or other jurisdiction of incorporation

 6. Industry Classification Code:
- 7. Felix Reyes St., Barangay Balibago, City of Santa Rosa, Laguna Address of principal office

4026 Postal Code

- 8. **(02) 7759 7595** Issuer's telephone number, including area code
- 9. Not applicable
 Former name or former address, if changed since last report
- 10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class

Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding

Common

17,968,611,496

11. Indicate the item numbers reported herein: Item 9. Other Events

Monde Nissin Corporation will be releasing Briefing Materials for its 1H Earnings Call relating to its First Half 2022 Financial Performance, along with a Press Release titled "Monde Nissin posts 18.9% revenue growth in its domestic business for Q2, bringing first half consolidated revenue growth to 10.1%."

Based on Monde Nissin Corporation's ("Monde Nissin" or the "Company"; PSE stock symbol: MONDE) unaudited financial results for the first half of the year ended June 30, 2022, consolidated revenue increased 10.1% to Php 37.2 bn for the first half as growth accelerated in Q2 to 13.1%, driven by the strong performance of the APAC BFB domestic business.

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Please also see attached Briefing Materials.

SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MONDE NISSIN CORPORATION

lection

August 10, 2022 Date

Michael Paska

Corporate Business Development Director and Head of Investor Relations



1H 2022 Earnings Presentation

August 10, 2022



Lucky Me! safe for consumption; ongoing implementation of action plans

Action plans

Supply Chain

- Strengthen our understanding of the regulations in every territory that we want to export to and evaluate our export policies
- Work with our suppliers to institute testing at key points throughout our supply chain before shipments

Marketing (Philippines)

 Put in place various marketing campaigns across channels to reinforce the goodwill with our consumers

Impact

Domestic noodle sales for July declined 15% from the previous year, making overall domestic sales for the month flat. This will have a dampening effect on our Q3 results.

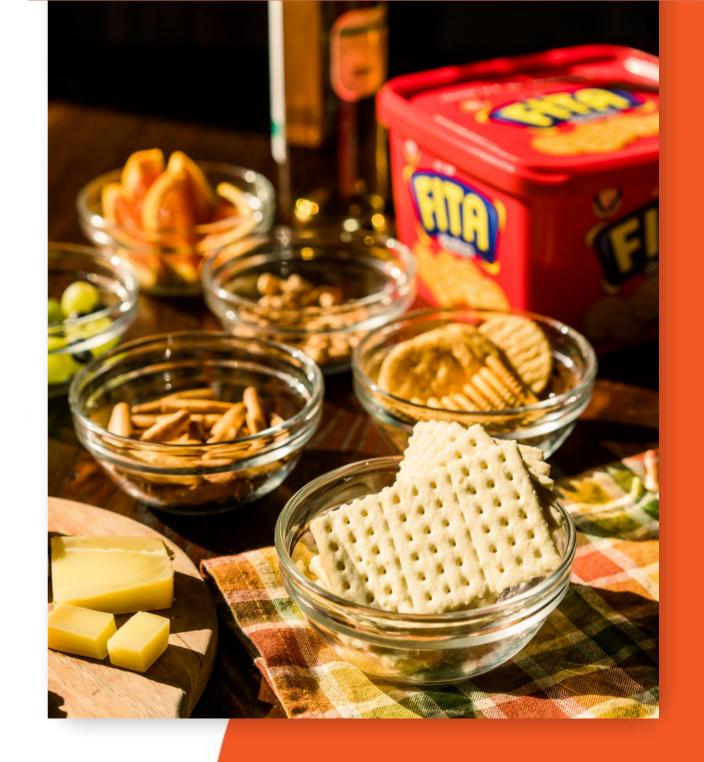






First Half 2022 Financial Performance

Consolidated & APAC BFB



Consolidated revenue grew double digits in 1H and Q2; core net margin at ownership dip mitigated by good sales performance and cost containment measures

| PHP mn | Q2 2022 | Reported Change YoY | 1H 2022 | Reported Change YoY |
|---|---------|---------------------|---------|---------------------|
| Net Sales | 18,874 | +13.1% | 37,172 | +10.1% |
| APAC BFB | 15,171 | +18.1% | 29,710 | +13.2% |
| Meat Alternative | 3,703 | -3.5% | 7,462 | -0.8% |
| Gross Profit | 6,349 | +7.4% | 12,771 | +1.2% |
| Gross margin (%) | 33.6% | -1.8ppts | 34.4% | -3.0ppts |
| Core EBITDA ¹ | 3,163 | -1.8% | 6,763 | -6.3% |
| Core EBITDA margin (%) | 16.8% | -2.6ppts | 18.2% | -3.2ppts |
| Core Net Income ² | 1,962 | +8.7% | 4,086 | -6.7% |
| Core net margin (%) | 10.4% | -0.4ppts | 11.0% | -2.0ppts |
| Core Net Income at Ownership ³ | 1,960 | +8.7% | 4,081 | -4.1% |
| Core net margin at ownership (%) | 10.4% | -0.4ppts | 11.0% | -1.6ppts |
| Non-Core Items | (45) | -99.0% | 166 | N/M |
| Reported Net Income | 1,917 | N/M | 4,252 | N/M |
| Reported net margin (%) | 10.2% | +27.4ppts | 11.4% | +13.0ppts |
| | | | | |

- Revenue growth driven by pricing and volume increases in APAC BFB domestic business
- Decline in gross margin due to inflation partially mitigated by price increases and volume growth
- Stable core net margin at ownership despite continuing commodity pressures
- Reported net income reverted to positive in 1H 2022 due to lower interest expense mainly from the repayment of the Arran convertible note and bank loans in 2021

¹ Core EBITDA = EBITDA – convertible notes

² Core net income = gross profit - operating expenses - core forex - core interest expense - tax

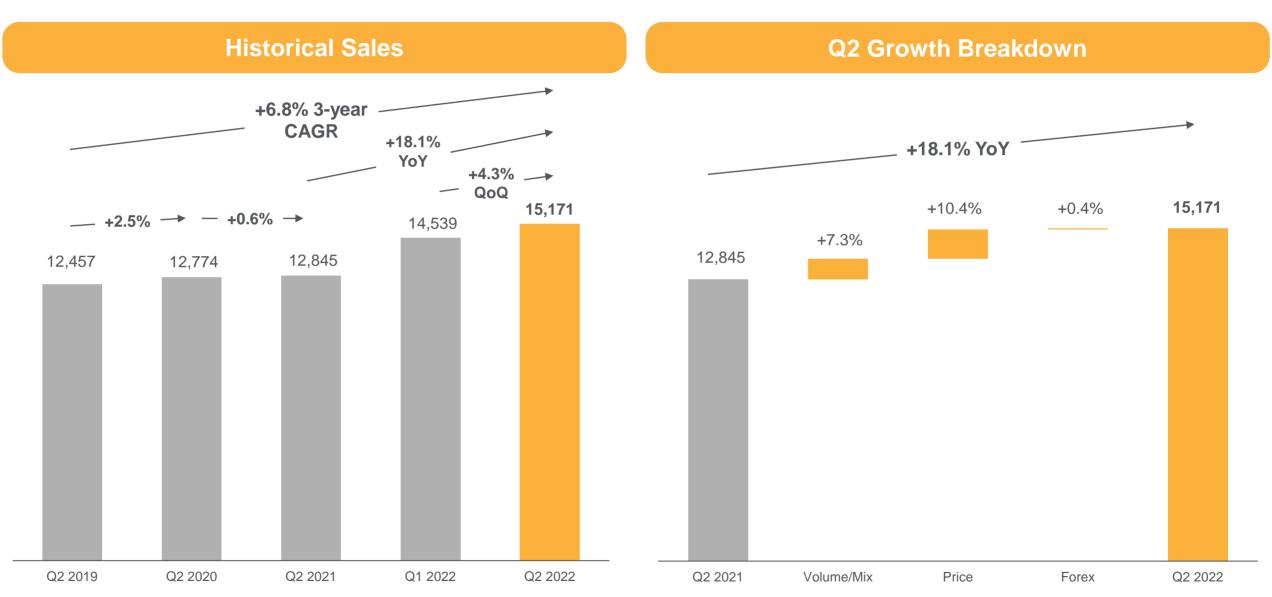
³ Core net income at ownership = core net income – non-controlling interest

APAC BFB: Strong sales performance due to 18.9% Q2 growth in the Domestic business

| PHP mn | Q2 2022 | Reported Change YoY | 1H 2022 | Reported Change YoY |
|------------------------------|---------|------------------------|---------|------------------------|
| Net Sales | 15,171 | +18.1% | 29,710 | +13.2% |
| Gross Profit | 5,031 | +15.8% | 10,026 | +5.0% |
| Gross margin (%) | 33.2% | -0.7ppts | 33.8% | -2.7ppts |
| Core EBITDA ¹ | 2,937 | +8.1% | 6,319 | -0.2% |
| Core EBITDA margin (%) | 19.4% | -1.8ppts | 21.3% | -2.9ppts |
| Core Net Income ² | 1,963 | +27.4% | 4,100 | +3.9% |
| Core net margin (%) | 12.9% | +0.9ppts | 13.8% | -1.3ppts |

- Pricing and volume increased across all categories
- Biscuits continued strong recovery, benefitting from economic reopening
- Price increases, volume growth, and favorable product mix partially mitigated inflationary commodity costs

APAC BFB: Q2 grows year-on-year and quarter-on-quarter due to price and volume increases





APAC BFB: Continued market leadership reflects strength of brands and consumer trust amidst the pandemic

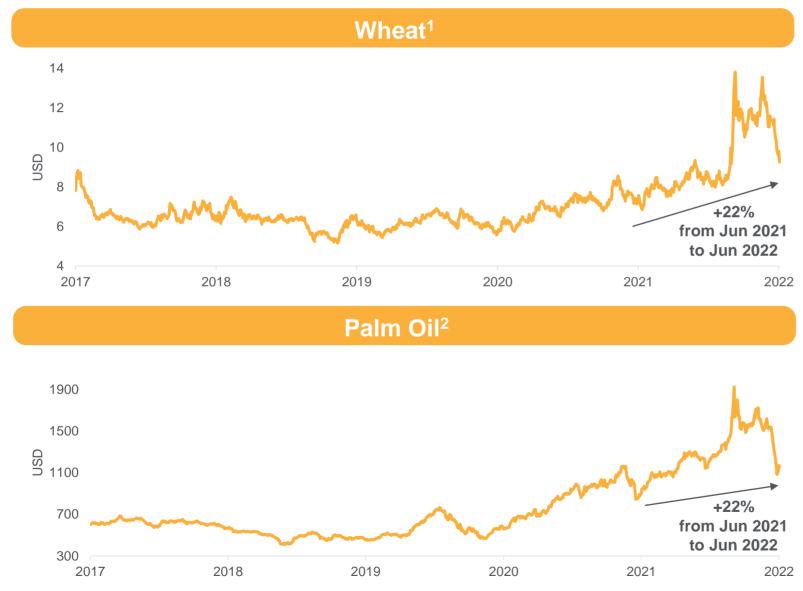
Noodles 70.5% 66.6% 2Q21 2Q22 KASALOPACK BIGGER SIZE! **Kasalo Pack Variants** Mix & Match Variants (Limited Time Offer)







APAC BFB: Commodity pressures tapered, margin recovery for the long term



- Wheat secured until 4Q22, crude palm oil until 1Q23
- Falling commodity prices provide favorable margin support in the longer term; however, minimal impact in the short term



¹ Source: Bloomberg Wheat Subindex (Bloomberg), 1-year as of 30 June 2022

² Peninsular Malaysian Palm Oil Board Crude Palm Oil FOB Spot Price, 1-year as of 30 June 2022

First Half 2022 Financial Performance

Meat Alternative



Meat Alternative: Core EBITDA stable with 1022; margins lower due to cost inflation

| PHP mn | Q2 2022 | Reported Change YoY | 1H 2022 | Reported Change YoY |
|------------------------------|---------|------------------------|---------|------------------------|
| Net Sales | 3,703 | -3.5% | 7,462 | -0.8% |
| Gross Profit | 1,318 | -15.8% | 2,745 | -10.7% |
| Gross margin (%) | 35.6% | -5.2ppts | 36.8% | -4.1ppts |
| Core EBITDA ¹ | 226 | -55.2% | 444 | -49.9% |
| Core EBITDA margin (%) | 6.1% | -7.0ppts | 6.0% | -5.8ppts |
| Core Net Income ² | (1) | N/M | (14) | N/M |
| Core net margin (%) | 0.0% | -6.9ppts | -0.2% | -5.9ppts |

- Reported sales dropped by 3.5% in Q2
 - Sales volumes declined by 7.9%, while retail volume for the category was down by 13.4%
 - Foodservice growth of 44.7%
 - · Price increases in 1H
- Q2 gross profit at 35.6%, declined by 240 bps compared to 1Q22 due to lower volumes and cost inflation, not wholly offset by price increases due to timing
- 1H22 core EBITDA excluding the US business is at Php 1.1 bn
 - This is 15% lower than 1H21, reflecting the time lag of price increases to recover inflation
 - US business loss due to investments in marketing
- 1H22 core net income excluding US business at Php 0.5 bn



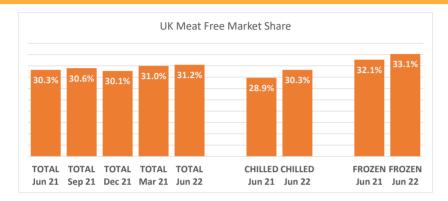
Meat Alternative: Near-term business objectives focus on maintaining a profitable business ready for when economic stability returns

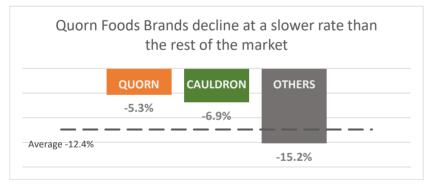
| | Actions Delivered in 1H | Focus for 2H |
|-----------------------------|--|--|
| Price | Price increases delivered across the UK, US, Foodservice, QSR | 2nd price increase for the UK delivered in May/June Further increases in the US and other sectors |
| Consumer Offering | | Launch new Deli range with selected Focus marketing on Deli and value messaging Value bags |
| Distribution & Market Share | Points of distribution up versus start of the year (UK +12%, US +4%) UK market share increased to 31.2% | Continue to build in the UK versus backdrop of static retailer space Recover US points of distribution versus reset in 2021 |
| Foodservice & QSR | • +51% in 1H22 versus 2019 run rate | Further KFC launches and limited time offerings Build on Sodexo relationship |
| Cost Control | Q2 costs lower than Q1 across marketing and SG&A Supply chain simplification | Continue tight controls introduced in 1H Supply chain efficiency initiatives Further efficiency improvements under review |
| Service | • >97% customer service | Maintain appropriate stock levels through uncertainty Continue to protect supply of key ingredients with new suppliers (e.g. glucose) and alternate ingredients (oil) |



Meat Alternative: UK retail brand metrics continue to improve in very challenging market conditions

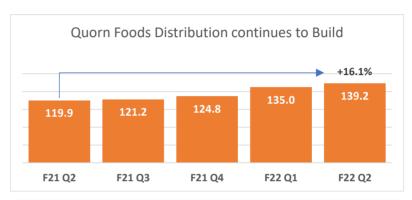
UK (Total) Retail Market Share

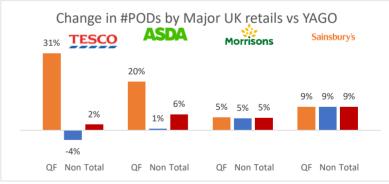




- Quorn Foods commands the highest market share and is GROWING
- Overall market value continues decline, but Quorn brands decline significantly slower than rest of the market

UK Retail Points of Distribution



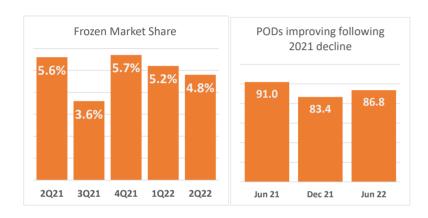


- Quorn Foods continues to gain distribution, cumulatively +16% versus year ago
- Across the same time, total points of distribution for the UK Meat Alternative market has grown only by 3.6%
- Strong performance in Tesco and Asda, with points of distribution growth outstripping competition



Meat Alternative: US shows signs of progress after 6 months of investment but not yet in trading performance. We will continue to review and adjust as required

Trading



Progress



- Organic sales decline by 0.9% in Q2 and by 8.7% year-to-date
- Reflects points of distribution reset to ensure store listings are appropriate for target customers

- Aided brand awareness rising to 62% (+11%) for target consumers
- Kroger repeat rates at 45% (second only to MSF's 48%)
- Sample uplift of c.3x consumers return when they taste the product
- Points of distribution rebuilding with target to match 2021 high point by year end

2H Plan



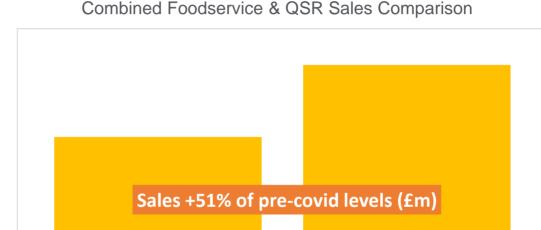
- Build on increased brand awareness
- High repeat purchase rate by increasing trial activity



Meat Alternative: Good progress with KFC launches and momentum building in Foodservice with the best-ever quarter for the UK

*Veggie Tenders' in alle Nederlandse KFC-restaurants *Veggie Tenders' in alle Nederlandse KFC-restaurants

Foodservice



F19 Quarterly Average F22 Q2

YOU CAN WING MY
BELL

Quorn's ChiQin Crispy Vegan
Wings with a chipotle and maple
glaze, smoked maple mayo
drizzle, crushed cornflake crumb
and chipotle dust.

£8.95

- 1H 2022: KFC launched in the Netherlands, Belgium, Sweden, Germany, Switzerland, Denmark, Austria, and Slovakia
- 2H 2022: KFC launches confirmed in France (8-week limited time offering), Lithuania, Latvia, Estonia, Finland, and Bulgaria

KFC

Discussions continue in Asia and LATAM for 2023 launches

- Best-ever 1H 37% up on 2019
- 2x CPI increases delivered in the channel across all EU markets
- Continued roll out of Sodexo concept across EU markets
- Accelerated engagement across secondary schools and universities in the UK









1H 2022 Earnings Presentation

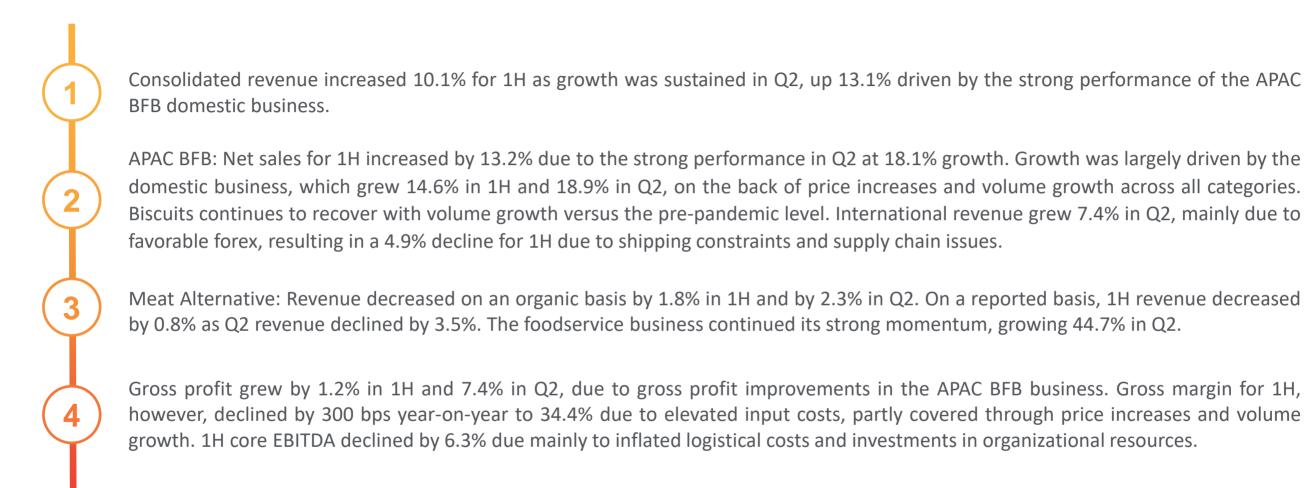
August 10, 2022



Appendix



Key takeaways





Core net income at ownership for 1H saw a decrease of 4.1%, while reported net income ended at Php 4.3 bn, benefiting from lower interest expense due mainly to the repayment of the Arran convertible note and bank loans, and the absence of the 2021 IPO-related expenses.

Consolidated P&L Summary

| PHP mn | 1H 2021 | 1H 2022 | Reported Change YoY | Q2 2021 | Q2 2022 | Reported Change YoY |
|---|---------|---------|------------------------|---------|---------|------------------------|
| Revenue | 33,759 | 37,172 | +10.1% | 16,683 | 18,874 | +13.1% |
| Cost of Goods Sold | 21,135 | 24,401 | +15.5% | 10,771 | 12,525 | +16.3% |
| Gross Profit | 12,624 | 12,771 | +1.2% | 5,912 | 6,349 | +7.4% |
| Core Operating Expenses ¹ | 6,736 | 7,392 | +9.7% | 3,395 | 3,875 | +14.1% |
| Core EBITDA ² | 7,217 | 6,763 | -6.3% | 3,222 | 3,163 | -1.8% |
| Core Net Income ³ | 4,379 | 4,086 | -6.7% | 1,804 | 1,962 | +8.7% |
| Core Net Income at Ownership ⁴ | 4,254 | 4,081 | -4.1% | 1,803 | 1,960 | +8.7% |
| Reported Income after Tax | (515) | 4,252 | N/M | (2,872) | 1,917 | N/M |

¹ Core operating expenses = operating expenses – IPO-related expenses

² Core EBITDA = EBITDA – convertible notes

³ Core net income = gross profit – operating expenses – core forex – core interest expense – tax

APAC BFB P&L Summary

| PHP mn | 1H 2021 | 1H 2022 | Reported Change YoY | Q2 2021 | Q2 2022 | Reported Change YoY |
|--------------------------------------|---------|---------|------------------------|---------|---------|------------------------|
| Revenue | 26,239 | 29,710 | +13.2% | 12,845 | 15,171 | +18.1% |
| Cost of Goods Sold | 16,689 | 19,684 | +18.0% | 8,499 | 10,140 | +19.3% |
| Gross Profit | 9,550 | 10,026 | +5.0% | 4,346 | 5,031 | +15.8% |
| Core Operating Expenses ¹ | 4,214 | 4,736 | +12.4% | 2,157 | 2,600 | +20.5% |
| Core EBITDA ² | 6,331 | 6,319 | -0.2% | 2,718 | 2,937 | +8.1% |
| Core Net Income ³ | 3,948 | 4,100 | +3.9% | 1,541 | 1,963 | +27.4% |

 $^{^{\}rm 1}$ Core operating expenses = operating expenses – IPO-related expenses $^{\rm 2}$ Core EBITDA = EBITDA – convertible notes

³ Core net income = gross profit – operating expenses – core forex – core interest expense – tax

Meat Alternative P&L Summary

| PHP mn | 1H 2021 | 1H 2022 | Reported Change YoY | Q2 2021 | Q2 2022 | Reported Change YoY |
|--------------------------------------|---------|---------|------------------------|---------|---------|------------------------|
| Revenue | 7,520 | 7,462 | -0.8% | 3,838 | 3,703 | -3.5% |
| Cost of Goods Sold | 4,446 | 4,717 | +6.1% | 2,272 | 2,385 | +5.0% |
| Gross Profit | 3,074 | 2,745 | -10.7% | 1,566 | 1,318 | -15.8% |
| Core Operating Expenses ¹ | 2,522 | 2,656 | +5.3% | 1,238 | 1,275 | +3.0% |
| Core EBITDA ² | 886 | 444 | -49.9% | 504 | 226 | -55.2% |
| Core Net Income ³ | 431 | (14) | N/M | 263 | (1) | N/M |

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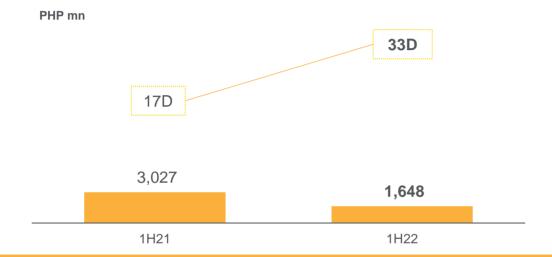
Cash Flow Summary

| PHP mn | 1H 2021 | 1H 2022 |
|--|----------|---------|
| Income before Income Tax | 554 | 5,636 |
| Depreciation & Amortization | 1,228 | 1,323 |
| Interest Expense | 1,308 | 212 |
| Derivative Loss | 2,254 | - |
| Working Capital Adjustments | (1,344) | (3,047) |
| Others | 1,424 | (189) |
| Net Cash Generated from Operations | 5,424 | 3,935 |
| Income Tax Paid & Interest Received | (204) | (1,127) |
| Net Cash Flows from Operating Activities | 5,220 | 2,807 |
| Additions to Property, Plant and Equipment | (2,613) | (2,287) |
| Additions to Intangible Assets | (84) | (49) |
| Additions to Current Financial Assets | (5,000) | (594) |
| Acquisition of a Subsidiary – Net of Cash Acquired | (1,823) | - |
| Decrease (Increase) in Other Non-Current Assets | (141) | (6) |
| Others | 14 | (26) |
| Net Cash Flows from Investing Activities | (9,647) | (2,962) |
| Loans – Net of Payment | (5,141) | 57 |
| Convertible Note | (13,352) | - |
| Interest | (640) | (42) |
| Issuance of capital stock – Net of Transaction Cost | 49,257 | - |
| Dividends Paid | (1,511) | - |
| Others | (76) | (111) |
| Net Cash Flows from Investing Activities | 28,537 | (96) |
| Net Increase (Decrease) in Cash and Cash Equivalents | 24,111 | (251) |
| Cash and Cash Equivalents at End of Period | 31,273 | 13,803 |
| Free Cash Flow | 2,811 | 1,648 |
| | | |

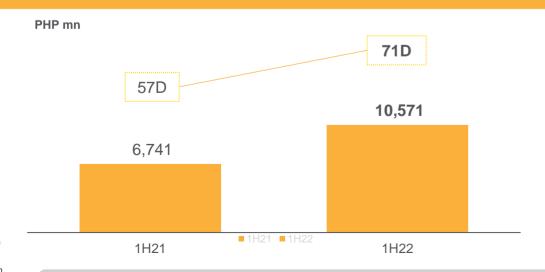


Free Cash Flow & Working Capital

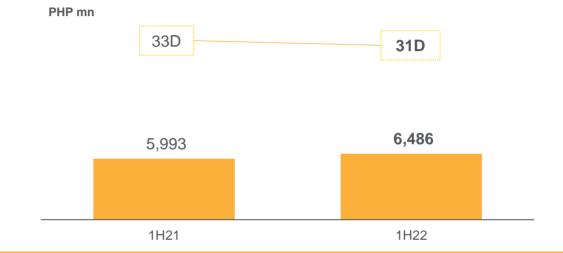




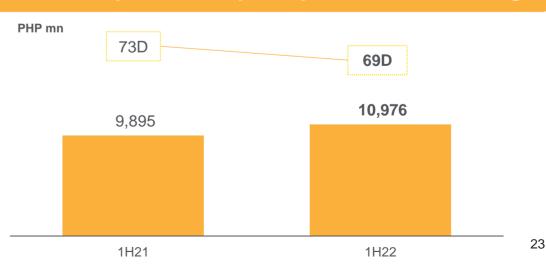
Inventory & Days Inventory Outstanding



Trade Receivables & Days Sales Outstanding



Accounts Payable & Days Payables Outstanding



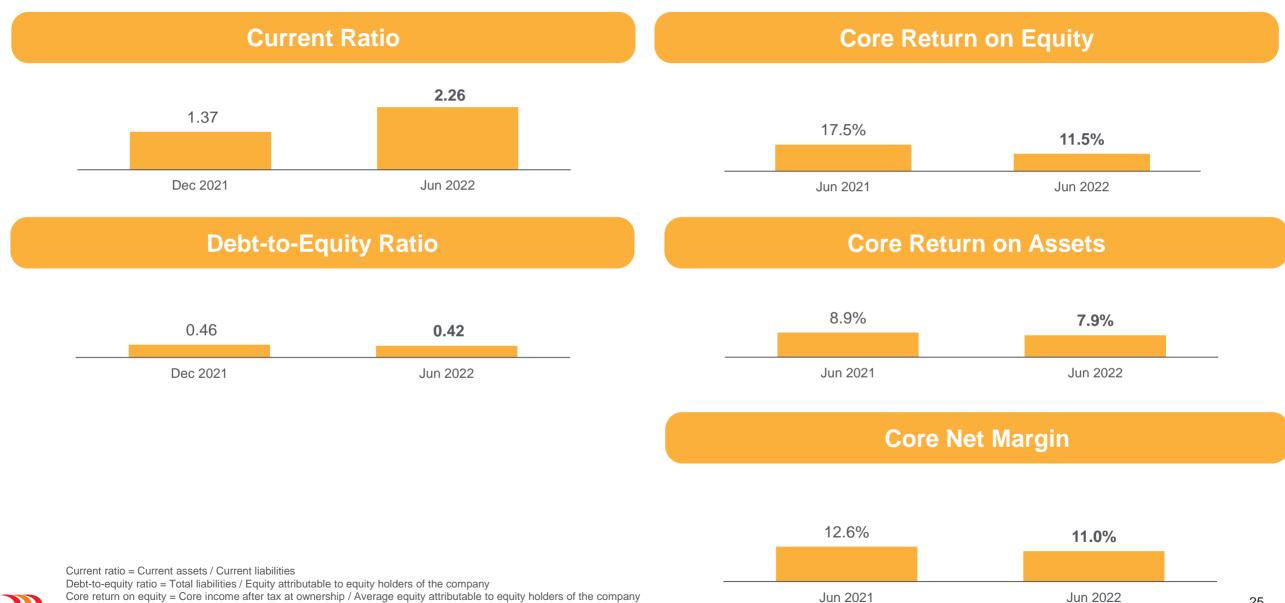
Balance Sheet Summary

| PHP mn | FY 2021 | 1H 2022 |
|-------------------------------|---------|---------|
| Cash and Cash Equivalents | 13,857 | 13,803 |
| Trade and Other Receivables | 6,249 | 6,486 |
| Inventories | 8,572 | 10,571 |
| Others | 1,935 | 2,067 |
| Current Assets | 30,613 | 32,927 |
| Intangible Assets | 35,647 | 34,724 |
| Property, Plant and Equipment | 29,952 | 30,691 |
| Others | 3,646 | 3,656 |
| Non-Current Assets | 69,245 | 69,071 |
| Total Assets | 99,858 | 101,999 |

| PHP mn | FY 2021 | 1H 2022 |
|---|---------|---------|
| Trade and Other Payables | 11,156 | 10,976 |
| Loans Payable - Current | 6,999 | 5 |
| Long-Term Loan | - | 6,903 |
| Others | 13,287 | 12,476 |
| Total Liabilities | 31,442 | 30,360 |
| Capital Stock & Additional Paid-In Capital | 55,500 | 55,500 |
| Retained Earnings | 16,708 | 20,955 |
| Others | (3,792) | (4,816) |
| Total Equity | 68,416 | 71,639 |
| Total Liabilities and Equity | 99,858 | 101,999 |



Ratios Summary





Making Better Possible

Product Planet People Planet

Making Better
Food Accessibility
Possible

Making Eco-Efficiency Possible Making Inclusivity
Possible

Making Collective
Action Possible

Strategic Pillars

We develop
healthier, greattasting, affordable,
and more sustainable
products

We care for the planet by managing our environmental footprint

We nurture people by promoting better workplace practices, reaching out to communities, and creating livelihood opportunities

We form partnerships to foster change

North Star Targets Majority revenue share of better and healthier products by 2030

- Zero waste-to- landfill from all our manufacturing operations by 2025
- 95% recycle-ready
 plastic packaging by 2025
- 50% plastic recovery and diversion by 2025
- 50% reduction in the GHG intensity of our manufacturing operations by 2025
- __% reduction in the water intensity of our manufacturing operations by 2025

- 5,000 brand experts and
 25,000 sari-sari stores provided
 With livelihood opportunities
 and financial credit respectively
 by 2030
- Diverse workforce all enjoying access to social safeguards and dialogue, and Competency development by 2025

 100% of employees observing that sustainability is embraced in the way people act and decide in the company by 2030



Making Better Possible

Product Planet

People

Planet

Making Better
Food Accessibility
Possible

Making Eco-Efficiency Possible Making Inclusivity

Possible

Making Collective
Action Possible

Strategic Pillars

We develop
healthier, greattasting, affordable,
and more sustainable
products

We care for the planet by managing our environmental footprint

We nurture people by promoting better workplace practices, reaching out to communities, and creating livelihood opportunities

We form partnerships to foster change

Priority
UN SDGs

SDG 2.1: Zero Hunger SDG 12.5:

Responsible

Consumption & Production

SDG 13.2:

Climate Action

SDG 8.3:

Decent Work &

Economic Growth

SDG 17: Partnerships for Goals

Other UN SDGs Supported

SDG 1.4, 3.8, 5.5, 6.3, 9.4, 10.2, 14.1, 16.5







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