1H 2025 Earnings Presentation

August 6, 2025

First Half 2025
Business Performance

Key Takeaways

1

APAC BFB

Growth continues to be driven by Biscuits and Culinary

Improving Noodles sales trend

Mitigation measures in place for gross margin

2

Meat Alternative

UK retail business positive, gross margin improvement, and EBITDA positive after funding A&P investment in Q2

Sustainable gross margin progression driven by transformation benefits, lower inventory, lower input costs, and targeted selling price increases

3

Guidance

Top line on track versus full year guidance

Updated gross margin guidance for APAC BFB

APAC BFB: Noodles

2Q25 Performance & Drivers

Market Share by Segment	2Q24	2Q25
Wet Pouch	60.9%	62.5%
Dry Pouch	81.7%	82.5%
Cups	38.7%	40.6%

Macro

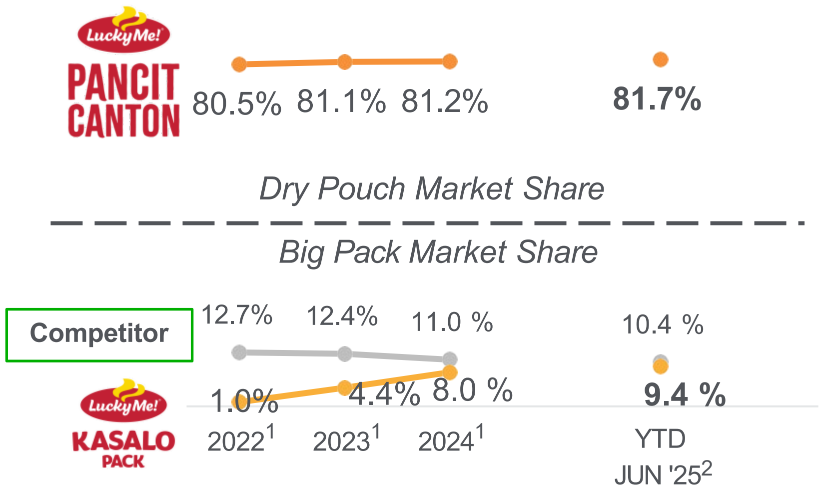
K curve | Outperformed category | Competition stable / declining

Brand Building

Source: Nielsen Retail Audit (past 12 weeks as of June 2025)

APAC BFB: Lucky Me! Kasalo Pack

Kasalo's growth propels dry pouch market share upward



Monthly Market Share[3]	Jan 2025	Feb 2025	Mar 2025	Apr 2025	May 2025	Jun 2025
Kasalo	**8.6 %**	**9.2 %**	**9.1 %**	**9.5 %**	**9.4 %**	**10.5 %**
Competitor	11.2 %	10.8 %	10.3 %	10.2 %	9.6 %	10.2 %

Kasalo takes the lead in June 2025

[1] Past 52 weeks as of historical full year
[2] Past 26 weeks as of June
[3] Past 4 weeks as of month

#1 in Greater Manila Area, South Luzon, Mindanao, Supermarkets, Groceries/CV

Area	Kasalo Value Share			Competitor Value Share		
	YTD 2023[2]	YTD 2025[2]	+/-	YTD 2023[2]	YTD 2025[2]	+/-
Greater Manila Area	2.8%	8.9%	6.1%	10.1%	7.5%	-2.6%
South Luzon	3.5%	9.8%	6.3%	11.4%	9.0%	-2.4%
Mindanao	2.4%	12.9%	10.5%	9.5%	9.3%	-0.2%
Super-markets	4.3%	10.8%	6.5%	9.9%	8.0%	-1.9%
Groceries/ CV	2.3%	13.6%	11.3%	15.2%	11.6%	-3.6%

Source : Nielsen RTA as of Year-to-Date June 2025

Kasalo provides better value for customers than regular pack

	Customer Value*	Gross Profit / Pack
Luzon	+13.5%	+11.5%
VisMin	+24.3%	+29.9%

*Better value on a per gram basis

Aggressive above-the-line and grassroots efforts* fueled Kasalo's growth

2023

2024

DOBLE SA DAMI (VisMin)
50% MORE (Luzon)

2025

SUPERIORITY (Taste & Fill)

*Wet sampling in universities and supermarkets, local key opinion leaders, visibility efforts in local chains

Monde Nissin

APAC BFB: Biscuits

2Q25 Performance & Drivers

#2

Macro

Snacking habits / back to school / new usage occasions

Outperformed category

Competition stable

Brand Building

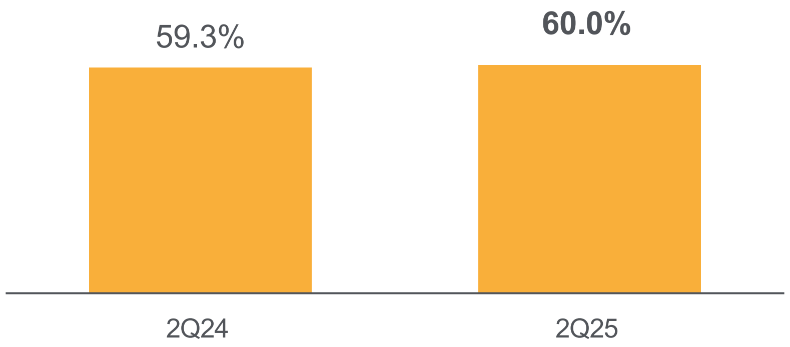
Monde Nissin

Source: Nielsen Retail Audit (past 12 weeks as of June 2025)

APAC BFB: Others

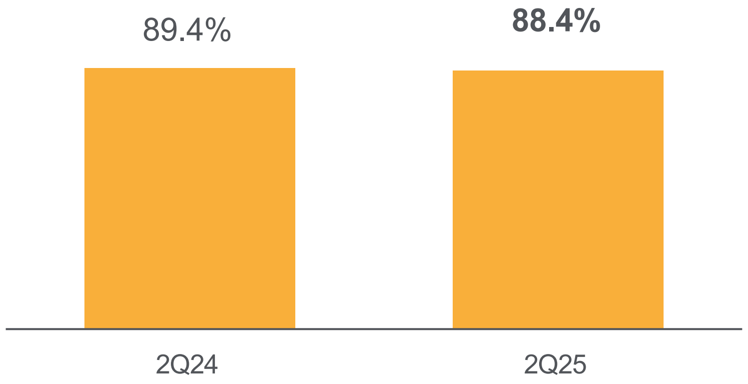
Oyster Sauce

#1



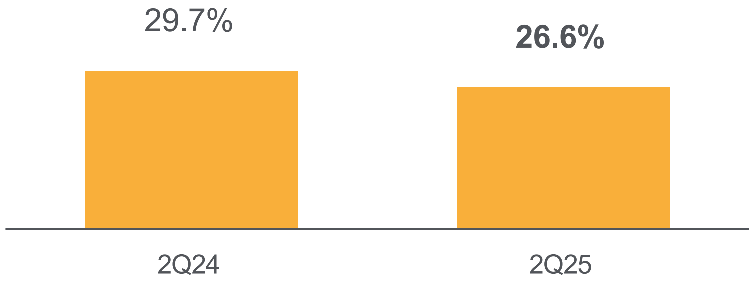
Yogurt Drinks

#1



Cultured Milk

#2



Source: Nielsen Retail Audit (past 12 weeks as of June 2025)

Meat Alternative

Snacking

+42%

UK Quorn Snacking Business Growth[1]

14% of Meat Alternative business[2]

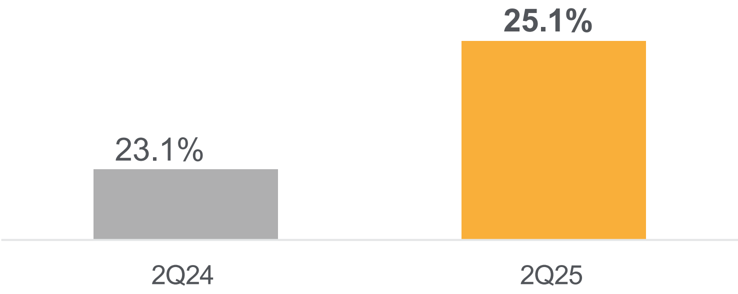
28.2%

Total UK Retail Chilled Market Share[3]

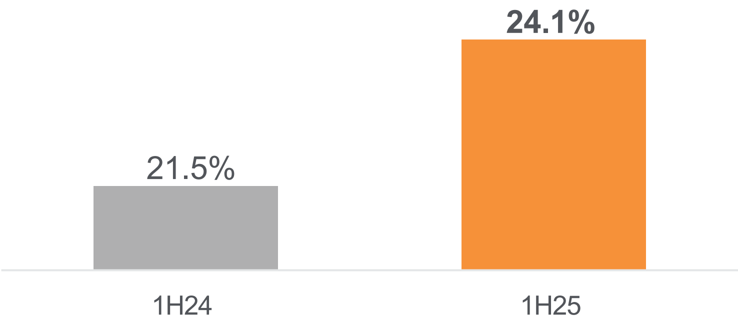
with Quorn chilled at highest value and volume share since October 2020

Gross Margin

+2.0ppts in Q2



+2.6ppts in 1H



Core EBITDA

Positive after funding A&P investment

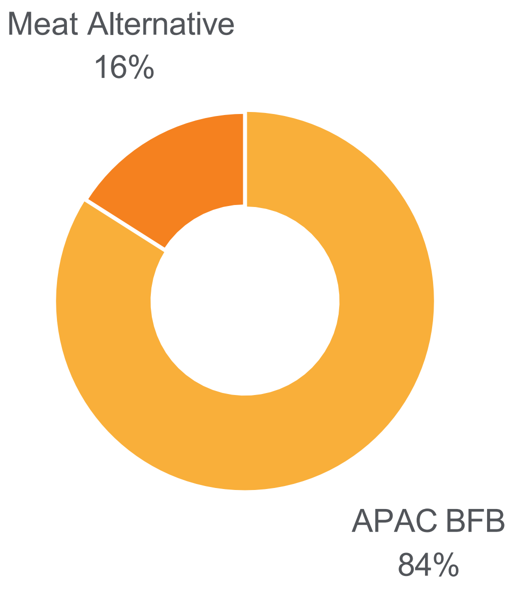
[1] 2Q25 sales growth in GBP
[2] Share of 2Q25 Meat Alternative sales
[3] Source: Nielsen-NIQ 12 weeks to 14 June 2025 as at June 2025

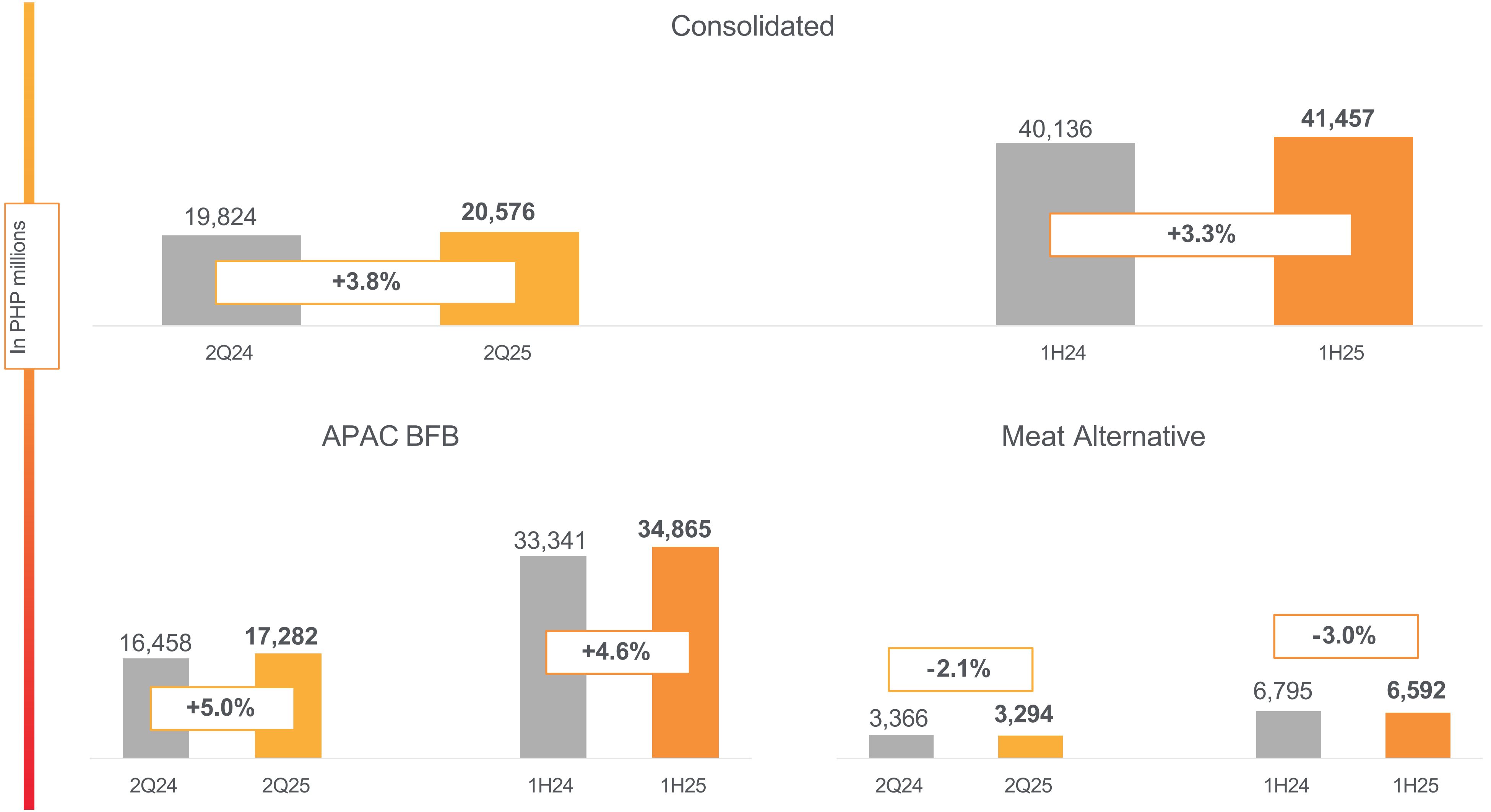
First Half 2025
Financial Performance

Consolidated: Revenue grew 3.3% in the first half, driven by 5.0% Q2 growth in APAC BFB

Net Sales

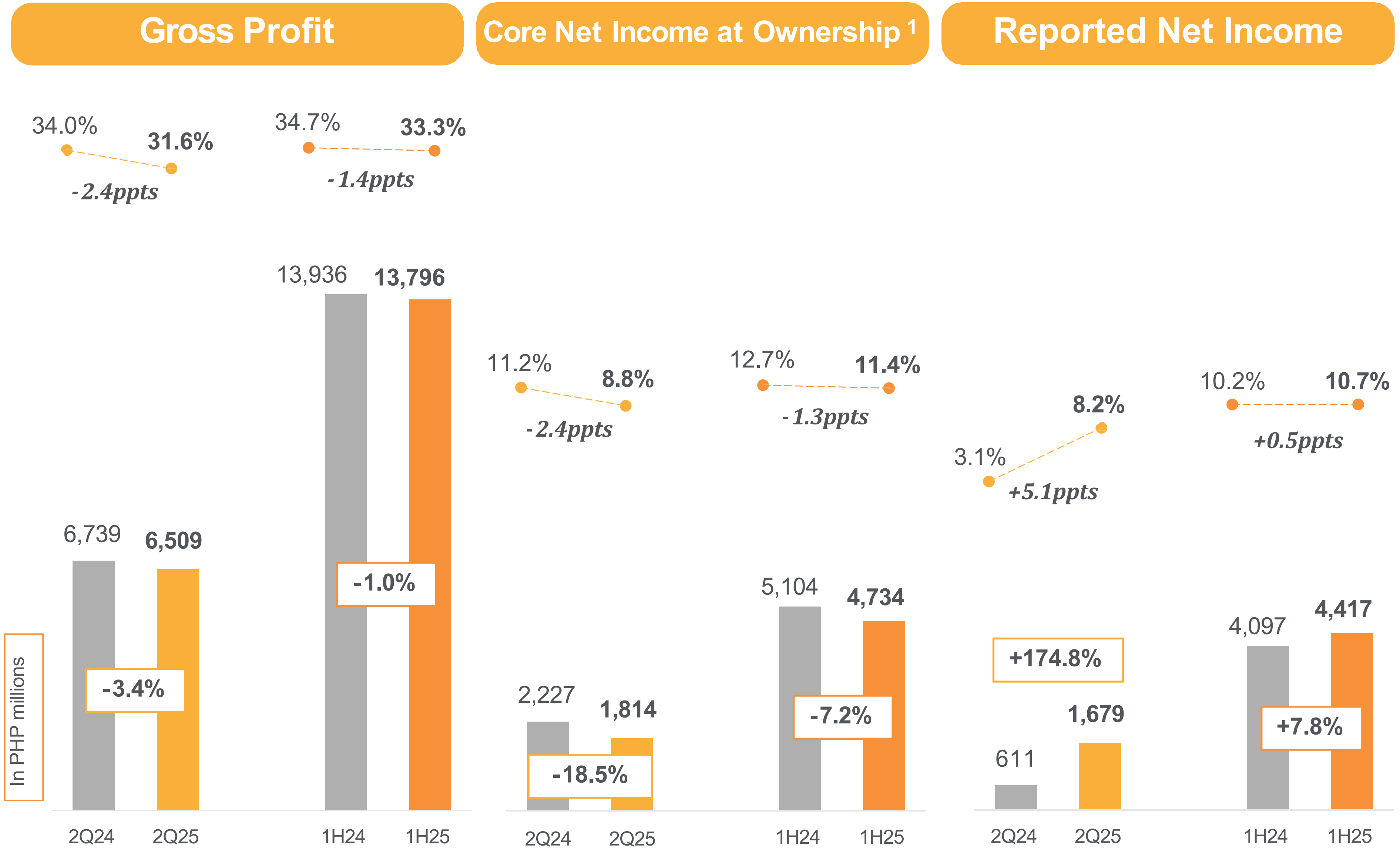
By Business as of 2Q25 & 1H25





Monde Nissin

Consolidated: Core net income at ownership decline due to lower APAC BFB gross margin and core net income



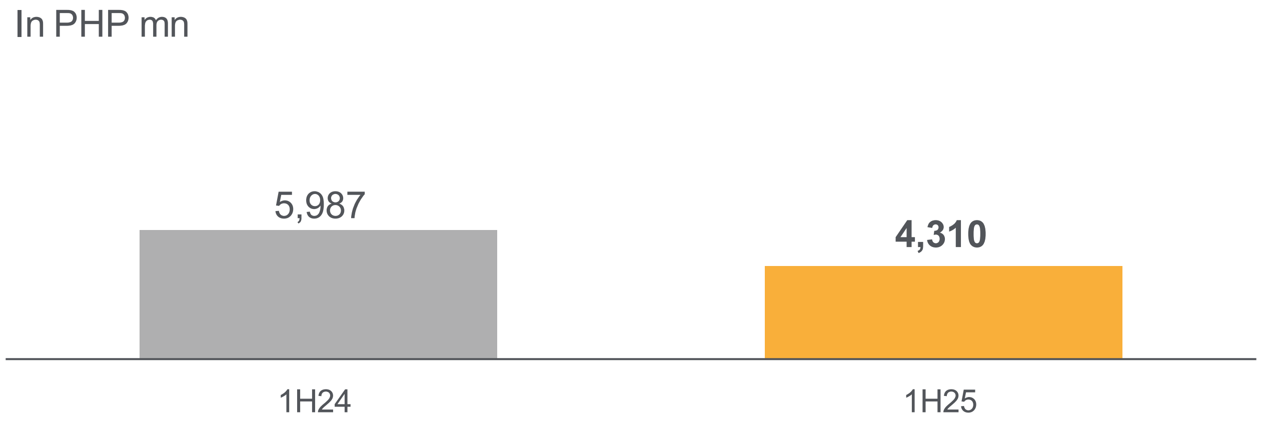
- 1H gross margin declined year-on-year, driven by APAC BFB gross margin decline, partially offset by Meat Alternative gross margin improvement; Q2 gross margin decline primarily due to higher palm oil and coconut oil prices in APAC BFB
- Q2 core net income at ownership declined year-on-year, primarily due to lower gross profit in APAC BFB and a foreign exchange loss in the quarter compared to a foreign exchange gain in the same period last year as the Philippine peso appreciated to PHP 56.33 by end Q2
- Q2 reported net income grew year-on-year, driven by a significantly lower non-cash loss of Php 15 mn on the fair value of the Meat Alternative guaranty asset compared to a Php 1.5 bn loss last year

[1] Core net income at ownership = gross profit – operating expenses – core forex – core interest expense – tax – non-controlling interest

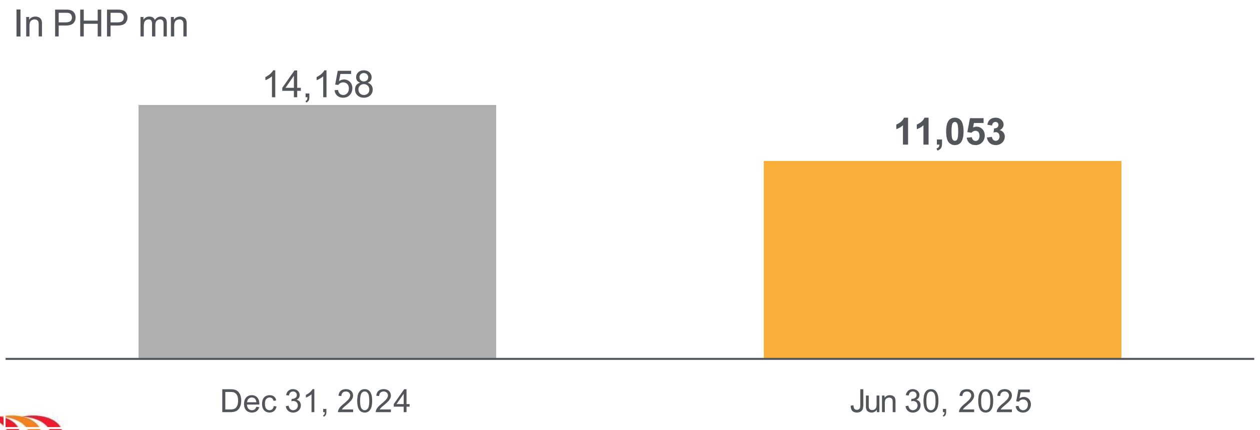
Monde Nissin

Consolidated: Retained earnings for Monde Nissin Corporation and Monde M.Y. San Corporation at PHP 8.1 billion as of June 30, 2025

Operating Cash Flow



Cash & Cash Equivalents



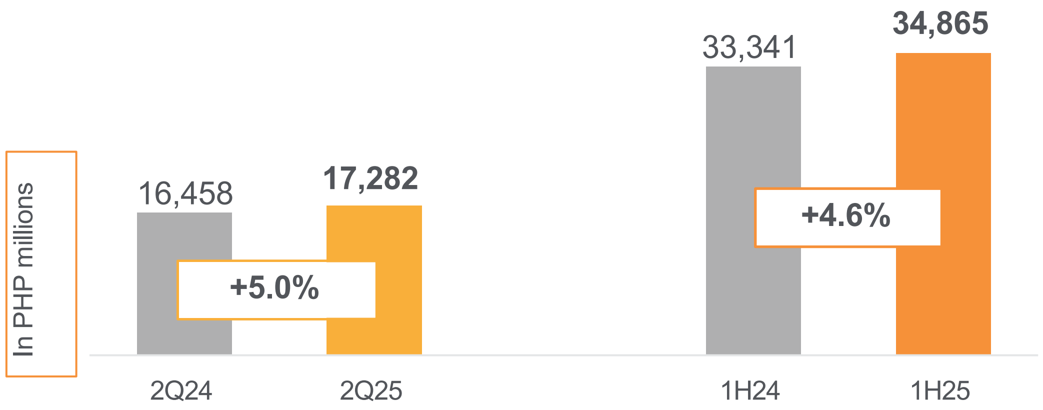
Retained Earnings

In PHP mn	
Monde Nissin Corporation (Parent)	6,153
Monde M.Y. San Corporation	1,902
Total Retained Earnings as of 30 June 2025	**8,055**

Monde Nissin

APAC BFB: Revenue growth largely from volume increase in Biscuits and Culinary

Net Sales



	APAC BFB	Noodles	Biscuits	Others[2]
Q2 Year-on-Year	**+5.0%**	**+0.0%**	**+8.5%**	**+10.8%**
Net Price[1]	+0.0%	+1.0%	-1.7%	+0.2%
Volume/Mix	+5.0%	-1.0%	+10.2%	+10.7%

1H Year-on-Year	**+4.6%**	**-2.3%**	**+10.9%**	**+10.0%**
Net Price[1]	-0.7%	-0.6%	-0.8%	-0.7%
Volume/Mix	+5.3%	-1.7%	+11.7%	+10.7%

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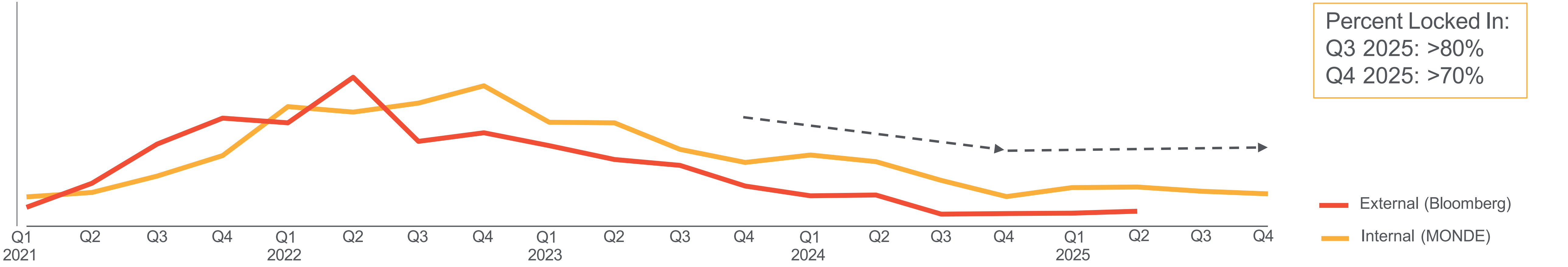
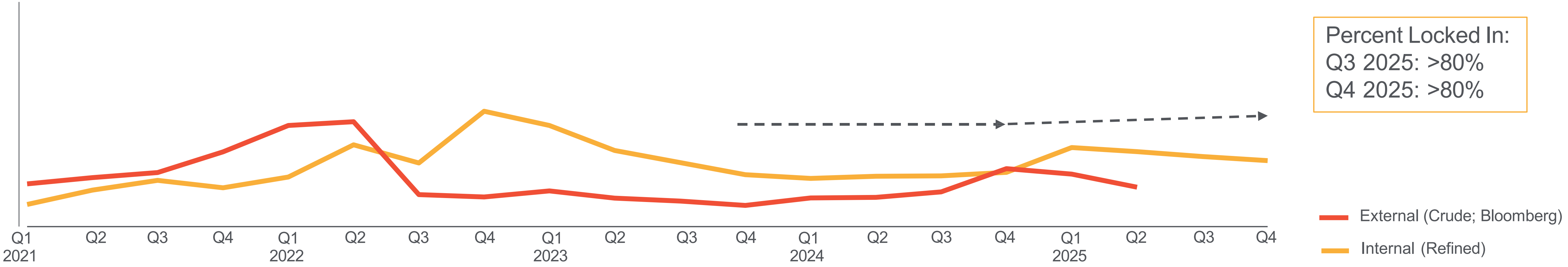
APAC BFB: Wheat and palm oil substantially secured through 4Q25; palm oil upcharges in 1H mitigated by lower 2H lock-ins

Wheat (15% of 1H APAC BFB COGS)



Percent Locked In:
Q3 2025: >80%
Q4 2025: >70%

Palm Oil (7% of 1H APAC BFB COGS)



Percent Locked In:
Q3 2025: >80%
Q4 2025: >80%

*External data from Bloomberg are as of 30 June 2025 and intend to present commodity price trends / are not the same as what is being purchased

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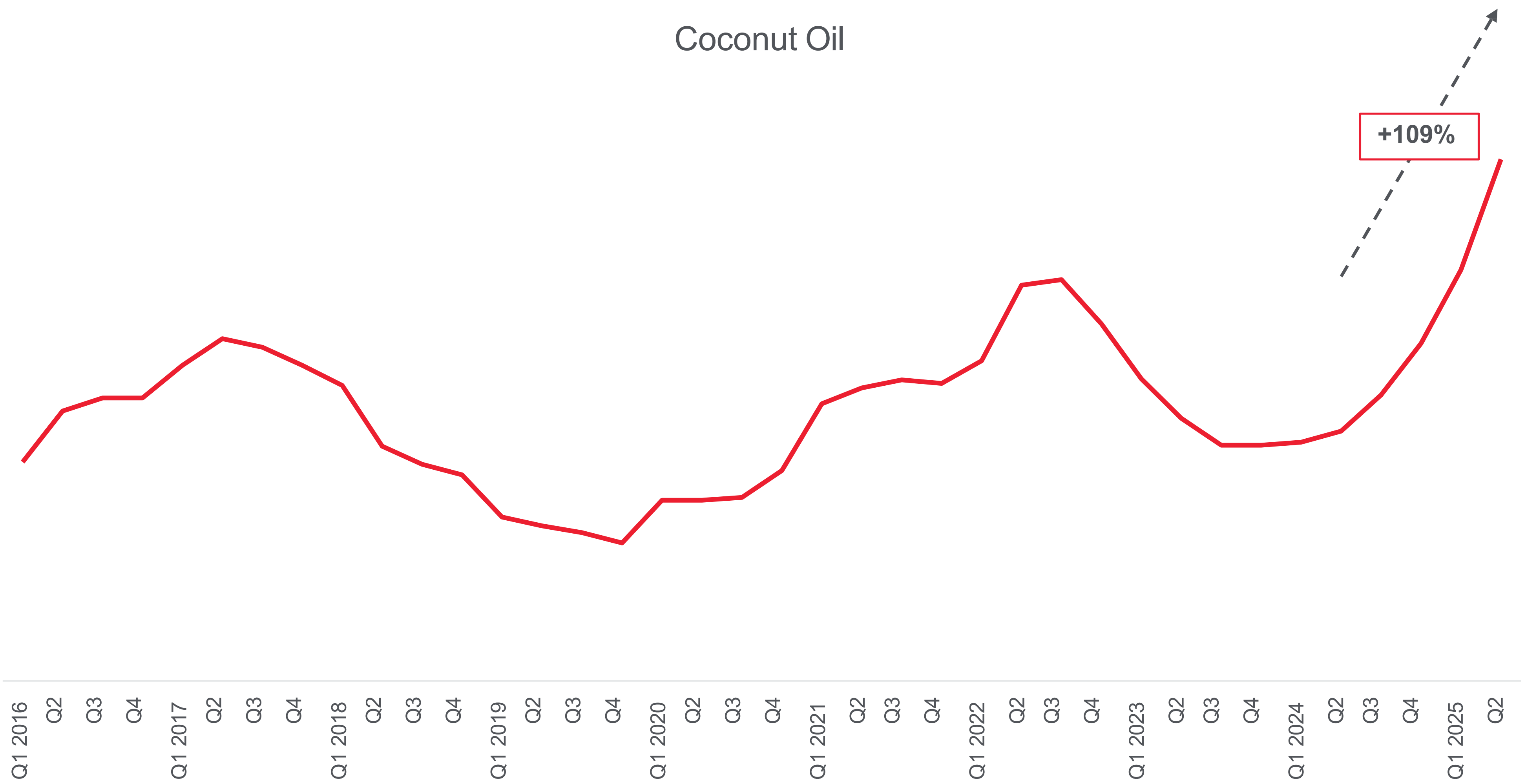
APAC BFB: Coconut oil experienced a +109% surge year-on-year in Q2; gross margin mitigations underway with pricing actions taken and formulations under review

Coconut Oil & Coconut Oil-Related Input Costs (7% of 1H APAC BFB COGS)



- Volatile trends driven by climate effects on production
- El Nino and aging plantations, reducing yield
- Rising global demand for health and industrial applications
- Philippine biodiesel mandate to increase blend of coconut oil from 2% to 3%

*Source: Bureau of Customs

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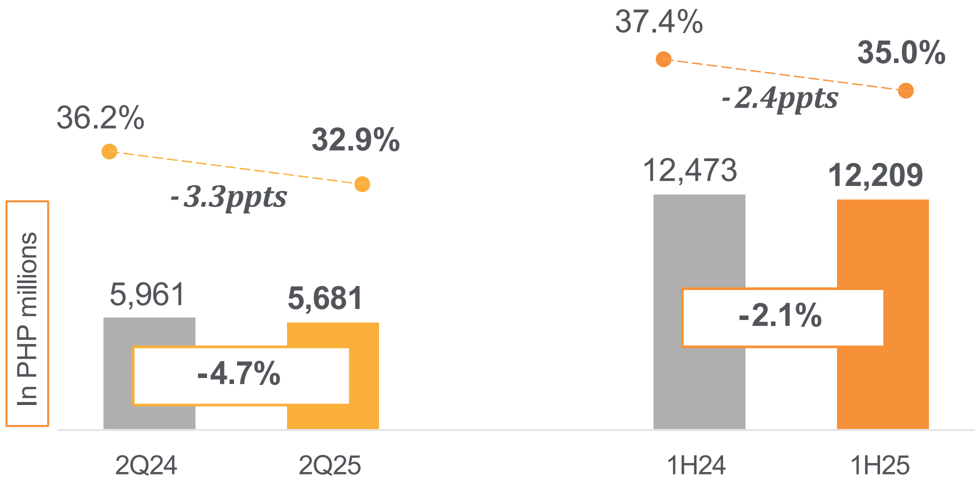
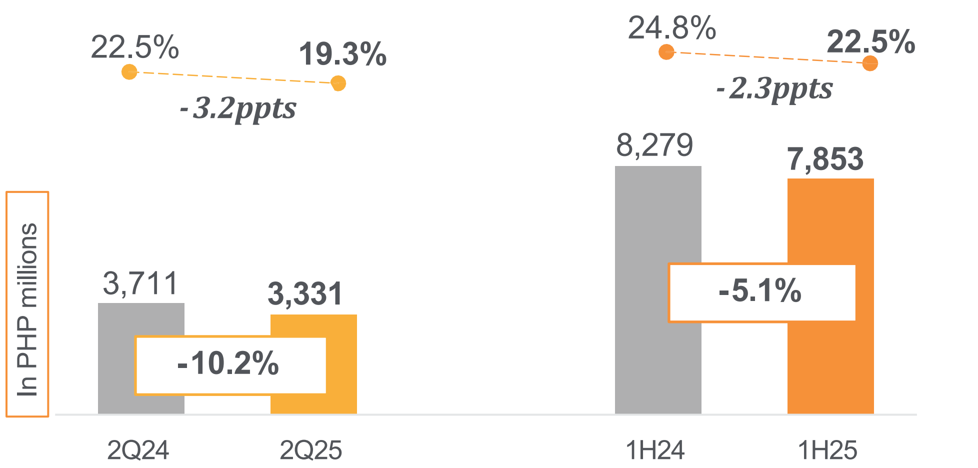
APAC BFB: Core net income decline due to lower gross profit and foreign exchange loss versus a foreign exchange gain in the previous year

Gross Profit

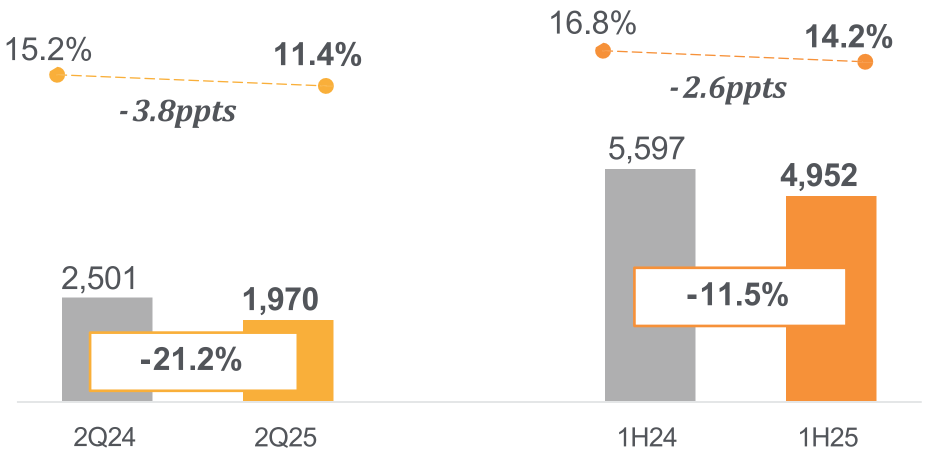


A&P to Sales

Core EBITDA[1]



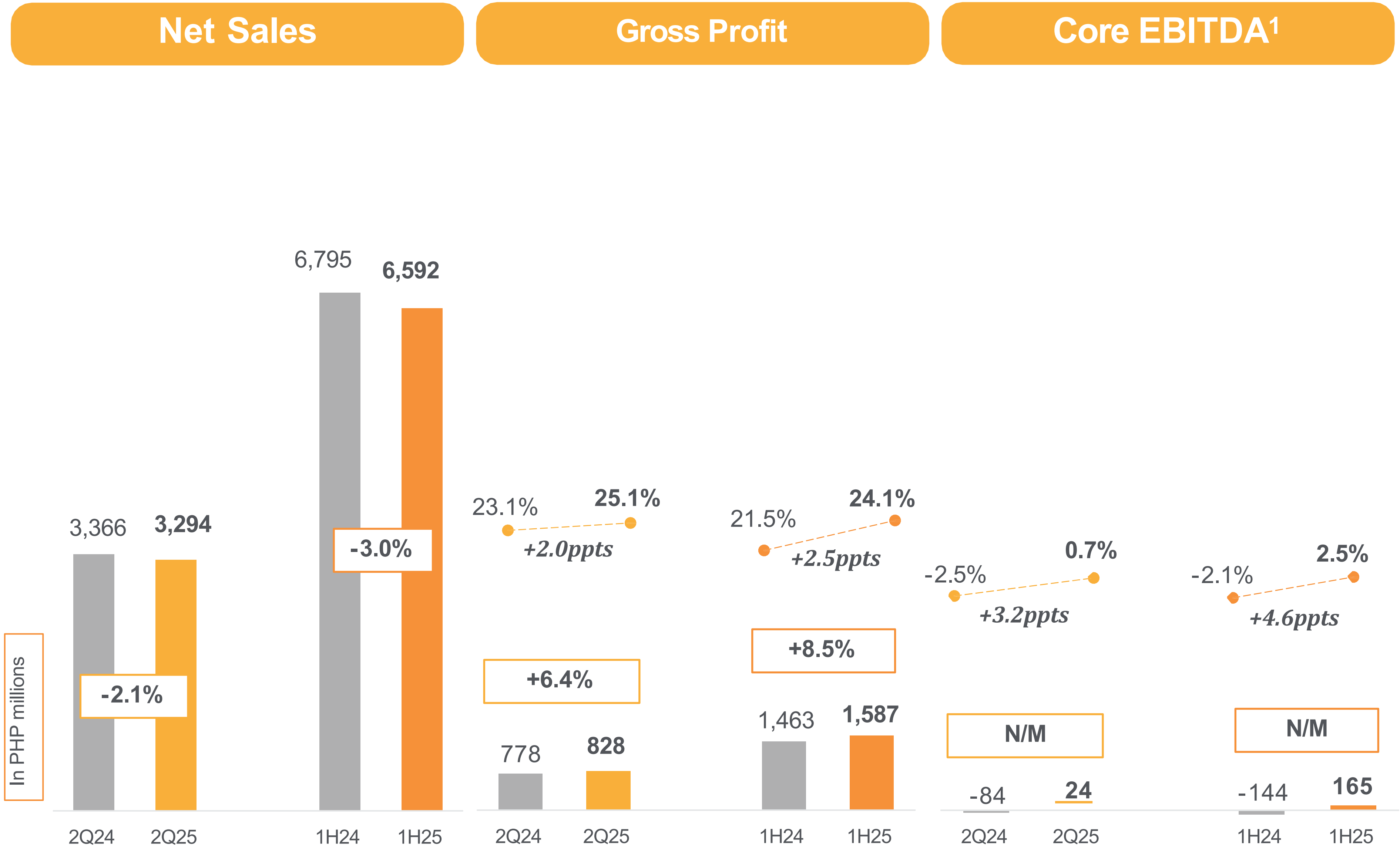
Core Net Income[2]



- 1H gross margin -239 bps year-on-year; Q2 gross margin declined year-on-year, primary driven by higher palm oil and coconut oil prices
- A&P to sales ratio stable year-on-year
- Q2 core EBITDA declined year-on-year, due to lower gross profit
- Q2 core income declined year-on-year, largely driven by a foreign exchange loss in the quarter compared to a foreign exchange gain in the same period last year; USD 1 = PHP 56.33 as of end June 2025

[1] Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – derivative gains
[2] Core net income = gross profit – core operating expenses – core forex – core interest expense – tax

Meat Alternative: Q2 sales decline slowed and EBITDA was positive after funding reinvestment for growth due to ongoing gross margin recovery



- Q2 sales declined year-on-year by 2.1% on a reported basis and 4.8% on a constant currency basis on volumes that were down by 8.5%; volume decline mitigated by 42% growth in UK Quorn snacking
- 1H gross margin +254 bps year-on-year; Q2 gross margin improvement year-on-year driven by transformation benefits, lower inventory, lower input costs, and targeted selling price increases, partially offset by the impact of lower production volume
- Q2 core EBITDA of Php 24 million with Q2 snacking campaign funded by gross profit improvement

[1] Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – fair value gain from guaranty assets - derivative gains

Full Year 2025 Guidance

Updated Full Year 2025 Guidance

	APAC BFB	Meat Alternative
Top Line	Mid-single-digit growth	Tapering top line challenges
Profitability	Gross margin -100bps to -200bps lower versus prior year, with 2H 2025 margin at least +100bps higher than 1H 2025 (assumes coconut prices stay high)	Mid-single-digit core EBITDA in GBP million

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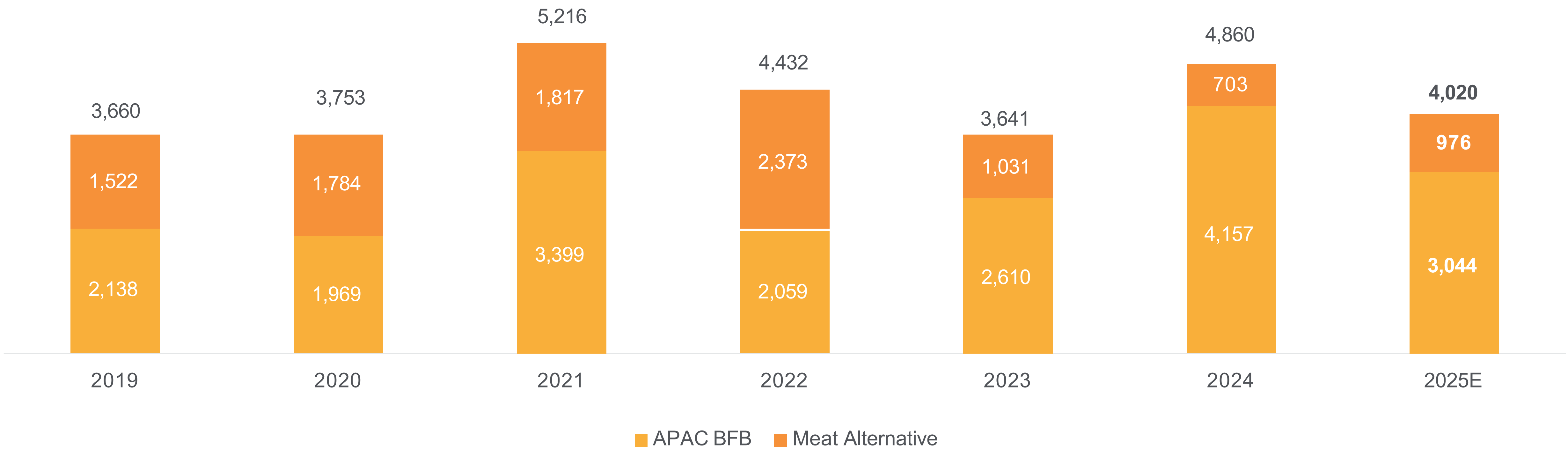
2025 CapEx plan to focus on building capacity and capability for APAC BFB

In PHP mn



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Appendix

Key financial takeaways

1 Consolidated revenue for the first half increased by 3.3% to Php 41.5 bn, with second quarter growth at 3.8%.

2 APAC BFB net sales for the first half grew by 4.6% to Php 34.9 bn, while it rose by 5.0% in the second quarter, largely driven by volume growth in biscuits and culinary. The domestic business grew by 5.3% for the first half with the second quarter growth at 6.4%.

3 Meat Alternative revenue declined by 5.3% and 4.8% on a constant currency basis in the first half and second quarter, respectively, as category softness continues. On a reported basis, revenue declined by 3.0% in the first half and 2.1% in the second quarter.

4 Gross profit for the first half declined by 1.0% to Php 13.8 bn, and in the second quarter declined by 3.4%. Gross margin for the first half was 144 bps lower year-on-year at 33.3%, driven by APAC BFB gross margin decline of 239 bps year-on-year, partially offset by Meat Alternative gross margin improvement of 254 bps year-on-year, driven by driven by transformation benefits, lower inventory, lower input costs, and targeted selling price increases, partially offset by the impact of lower production volumes. Gross margin for the second quarter declined by 236 bps year-on-year to 31.6%, primarily due to higher commodity costs in the APAC BFB business.

5 Core net income attributable to shareholders for the first half declined by 7.2% to Php 4.7 bn and by 18.5% to Php 1.8 bn in the second quarter, primarily due to a lower gross profit in the APAC BFB business. In addition, core net income attributable to shareholders was negatively impacted by a foreign exchange loss during the quarter, compared to a gain in the same period last year, as the Philippine Peso appreciated to Php 56.33 by the end of the second quarter. Reported net income for the first half increased by 7.8% to Php 4.4 bn. In the second quarter, the reported net income increased by 174.8% to Php 1.7 bn compared to Php 611 mn last year, driven by a significantly lower non-cash loss of Php 15 mn on the fair value of the Meat Alternative guaranty asset[1], compared to a Php 1.5 bn loss last year.

Consolidated P&L Summary

PHP mn	1H 2024	1H 2025	Reported Change YoY	Q2 2024	Q2 2025	Reported Change YoY
Revenue	**40,136**	**41,457**	**+3.3%**	**19,824**	**20,576**	**+3.8%**
Cost of Goods Sold	26,200	27,661	+5.6%	13,085	14,067	+7.5%
Gross Profit	**13,936**	**13,796**	**-1.0%**	**6,739**	**6,509**	**-3.4%**
Core Operating Expenses[1]	7,252	7,444	+2.7%	3,824	4,001	+4.6%
Core EBITDA[2]	**8,135**	**8,018**	**-1.5%**	**3,627**	**3,356**	**-7.5%**
Core Net Income[3]	**5,111**	**4,737**	**-7.3%**	**2,231**	**1,813**	**-18.7%**
Core Net Income at Ownership[4]	**5,104**	**4,734**	**-7.3%**	**2,227**	**1,814**	**-18.6%**
Reported Income after Tax	**4,097**	**4,417**	**+7.8%**	**611**	**1,679**	**+174.8%**

[1] Core operating expenses = selling, general, and administrative expenses – non-recurring expenses
[2] Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – fair value gain from guaranty assets - derivative gains
[3] Core net income = gross profit – operating expenses – core forex – core interest expense – tax
[4] Core net income at ownership = core net income – non-controlling interest

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Reported net income figures include one-off items

PHP mn	1H 2024	1H 2025	Reported Change YoY	Q2 2024	Q2 2025	Reported Change YoY
Core Net Income	**5,111**	**4,737**	**-7.3%**	**2,231**	**1,813**	**-18.7%**
Other Income (Expenses)	**(1,084)**	**(163)**	**N/M**	**(1,654)**	**(19)**	**N/M**
Fair Value Gain (Loss) on Guaranty Asset	*(1,218)*	*(305)*	*N/M*	*(1,542)*	*(15)*	*N/M*
Fair Value Gain (Loss) on Financial Assets (FVTPL)	*38*	*78*	*+105.3%*	*14*	*29*	*+107.1%*
Foreign Exchange Gain (Loss)	*(26)*	*(50)*	*N/M*	*(180)*	*(62)*	*N/M*
Miscellaneous Income	*139*	*169*	*+21.6%*	*54*	*26*	*-51.9%*
Impairment (Loss) / Reversal	*(17)*	*(55)*	*N/M*	*0*	*3*	*N/M*
Finance Income (Expense)	**235**	**130**	**-44.7%**	**127**	**51**	**-59.8%**
Interest Expense	*(77)*	*(88)*	*N/M*	*(22)*	*(46)*	*N/M*
Interest Income	*272*	*198*	*-27.2%*	*135*	*98*	*-27.4%*
Derivative Gain (Loss) – Net	*40*	*20*	*-50.0%*	*14*	*(1)*	*N/M*
Other Non-Recurring Expenses *Restructuring Costs in Meat Alternative*	**(38)**	**(146)**	**N/M**	**(38)**	**(77)**	**N/M**
Income Tax Provision	(127)	(141)	N/M	(55)	(89)	N/M)
Reported Net Income	**4,097**	**4,417**	**+7.8%**	**611**	**1,679**	**+174.8%**

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APAC BFB P&L Summary

PHP mn	1H 2024	1H 2025	Reported Change YoY	Q2 2024	Q2 2025	Reported Change YoY
Revenue	**33,341**	**34,865**	**+4.6%**	**16,458**	**17,282**	**+5.0%**
Cost of Goods Sold	20,868	22,656	+8.6%	10,497	11,601	+10.5%
Gross Profit	**12,473**	**12,209**	**-2.1%**	**5,961**	**5,681**	**-4.7%**
Core Operating Expenses[1]	5,338	5,693	+6.7%	2,808	3,021	+7.6%
Core EBITDA[2]	**8,279**	**7,853**	**-5.2%**	**3,711**	**3,331**	**-10.2%**
Core Net Income[3]	**5,597**	**4,952**	**-11.5%**	**2,501**	**1,970**	**-21.2%**

[1] Core operating expenses = selling, general, and administrative expenses – non-recurring expenses
[2] Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – derivative gains
[3] Core net income = gross profit – core operating expenses – core forex – core interest expense – tax

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Meat Alternative P&L Summary

PHP mn	1H 2024	1H 2025	Reported Change YoY	Q2 2024	Q2 2025	Reported Change YoY
Revenue	**6,795**	**6,592**	**-3.0%**	**3,366**	**3,294**	**-2.1%**
Cost of Goods Sold	5,332	5,005	-6.1%	2,588	2,466	-4.7%
Gross Profit	**1,463**	**1,587**	**+8.5%**	**788**	**828**	**+6.4%**
Core Operating Expenses[1]	1,914	1,751	-8.5%	1,016	980	-3.5%
Core EBITDA[2]	**(144)**	**165**	**N/M**	**(84)**	**24**	**N/M**
Core Net Income[3]	**(486)**	**(215)**	**N/M**	**(270)**	**(157)**	**N/M**

[1] Core operating expenses = selling, general, and administrative expenses – non-recurring expenses
[2] Core EBITDA = EBITDA + derivative loss + other non-recurring expenses – fair value gain from guaranty assets - derivative gains
[3] Core net income = gross profit – core operating expenses – core forex – core interest expense – tax

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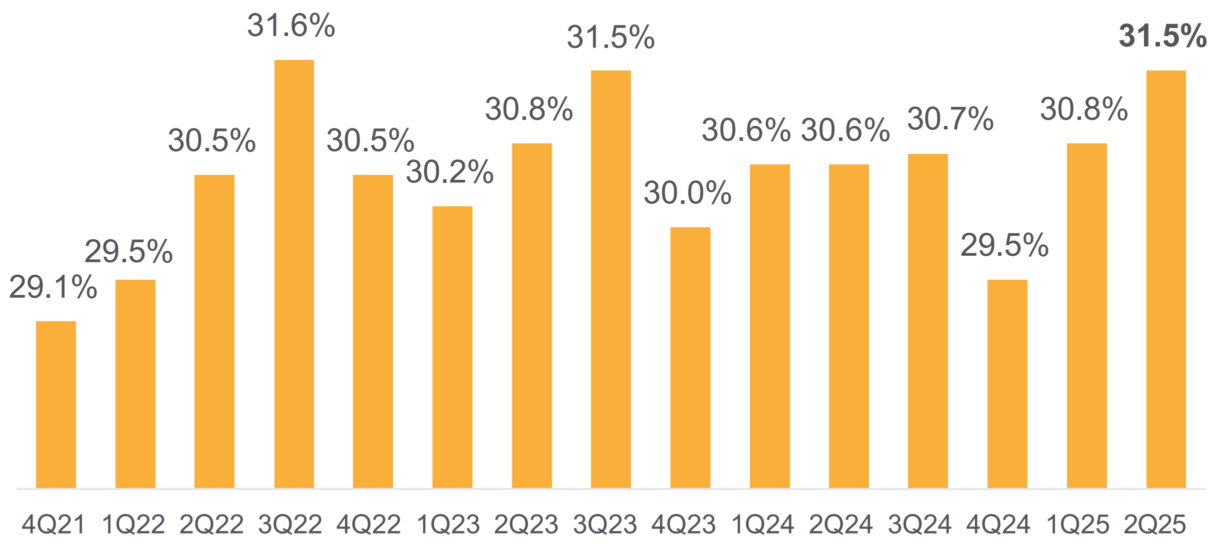
Meat Alternative: Quorn Foods market share up +90 bps versus 2Q24 driven by Quorn brand gains partially off set by Cauldron; meat alternative market decline slowed driven by Quorn chilled

UK Retail

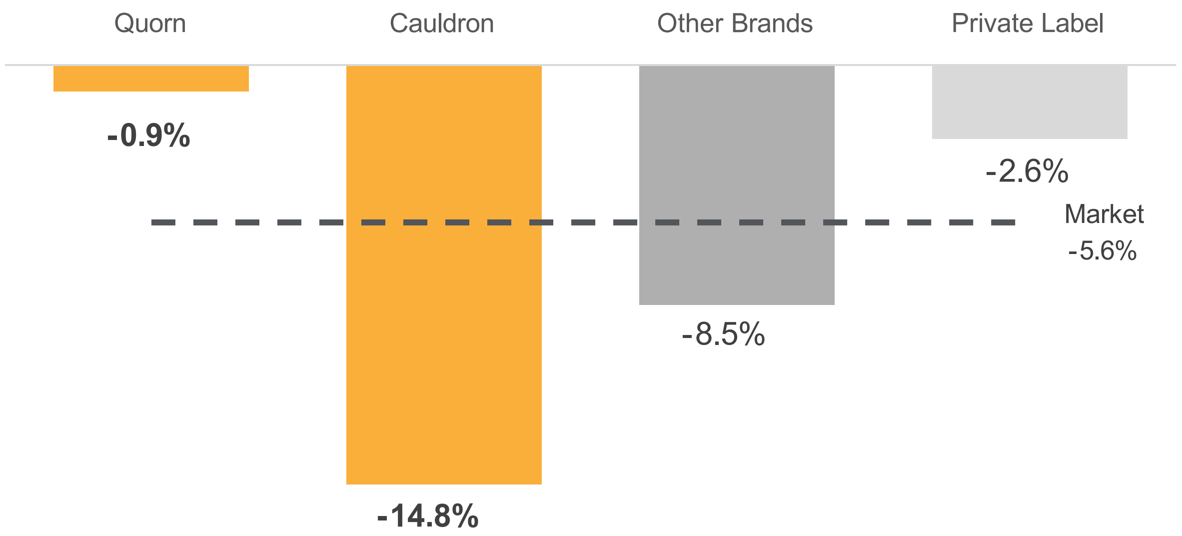
Total Market Share[1]



- Total 2Q25 market share at 31.5%, +0.9% versus 2Q24 driven by Quorn brand increase of 1.3% and Cauldron brand decline of -0.4%
  - Chilled market share at 28.2%, +0.9% versus 2Q24 with Quorn chilled at 22.2%, delivering its highest value and volume share since October 2020
  - Frozen market share at 36.7%, +1.4% versus 2Q24

Meat Alternative Market

Total Market Growth[2]



- Quorn brand sales performed ahead of the market in Q2 with -0.9% decline compared to overall market at -5.6%
- Cauldron decline slowed from -22.5% in last 52 weeks to -14.8% in last 12 weeks
- Overall market decline slowed from -8.9% in Q1 to -5.6% in Q2, driven by improvement in chilled, now -1.8% decline compared to -6.8% Q1

[1] Source: Nielsen-NIQ 12 weeks to 14 June 2025, as of June 2025; all previous quarters have been updated to latest Nielsen-NIQ meat alternative database as of this date
[2] Source: Nielsen-NIQ 12 weeks to 14 June 2025 as at June 2025

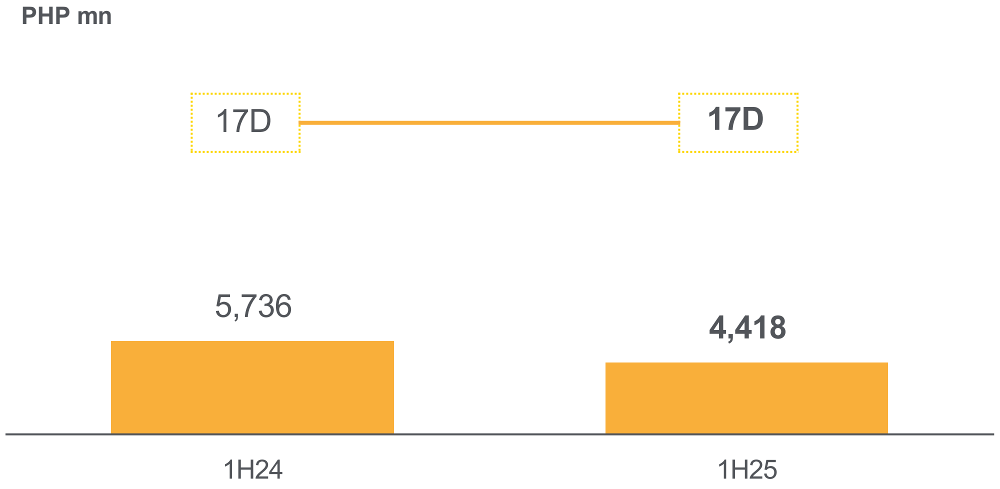
Cash Flow Summary

PHP mn	1H 2024	1H 2025
Income before Income Tax	5,762	5,969
Impairment Loss	-	55
Depreciation & Amortization	1,275	1,370
Fair Value Loss (Gain) on Guaranty Asset	1,218	305
Finance Costs	344	243
Finance Income	(271)	(197)
Working Capital Adjustments	(918)	(2,051)
Others	(41)	5
Net Cash Generated from Operations	**7,369**	**5,699**
Income Tax Paid & Interest Received	(1,382)	(1,390)
Net Cash Flows from Operating Activities	**5,987**	**4,310**
Additions to Property, Plant and Equipment	(1,634)	(1,281)
Proceeds from Termination of Current Financial Assets	2,401	1,214
Additions to Current Financial Assets	(2,213)	(1,727)
Others	(801)	(275)
Net Cash Flows from Investing Activities	**(2,247)**	**(2,069)**
Payments for Cash Dividends	(4,312)	(2,695)
Payments for Loans	(1,999)	(2,383)
Payment for Principal Portion of Lease Liabilities	(912)	(126)
Others	(223)	(145)
Net Cash Flows from Financing Activities	**(7,446)**	**(5,349)**
Net Increase (Decrease) in Cash and Cash Equivalents	**(3,706)**	**(3,108)**
Effect of Foreign Exchange Rate Changes on Cash and Cash Equivalents	**15**	**3**
Cash and Cash Equivalents at End of Period	**12,988**	**11,053**
Free Cash Flow	**5,735**	**4,418**

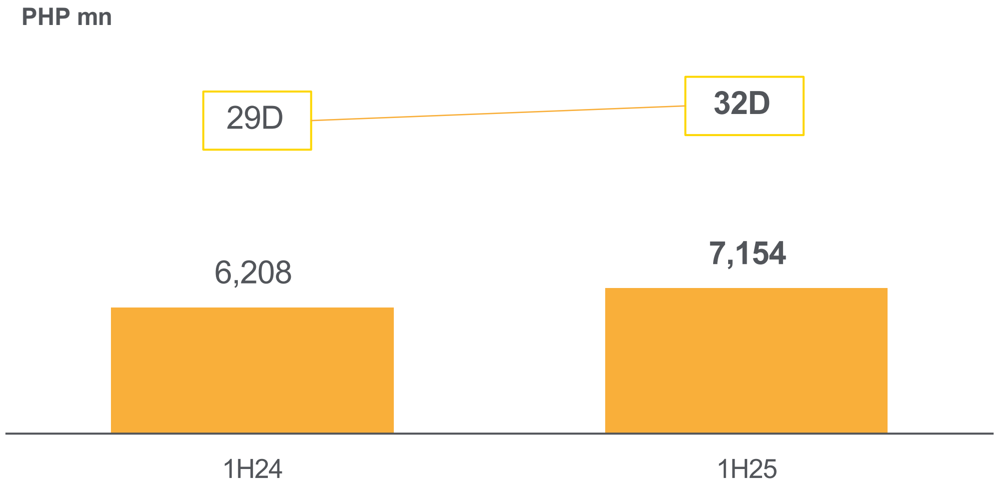
Monde Nissin

Free Cash Flow & Working Capital

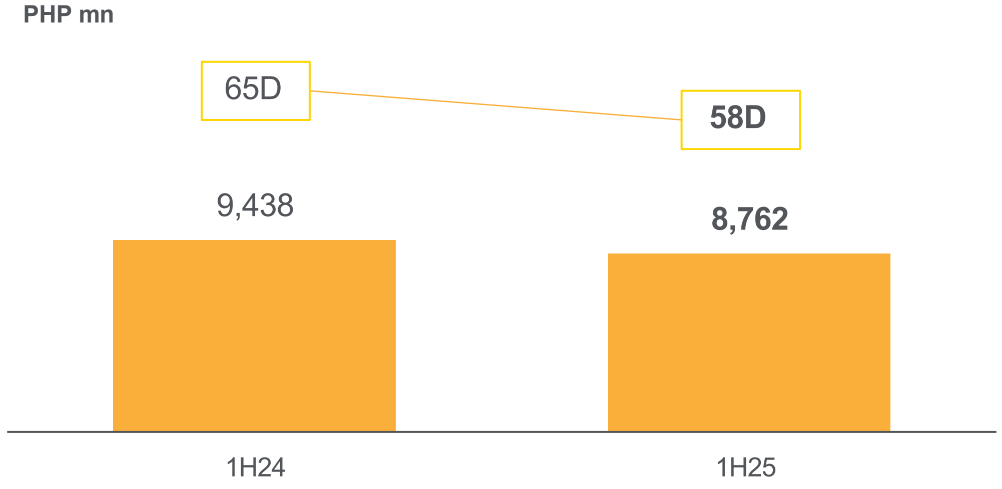
Free Cash Flow & Conversion Cycle Days



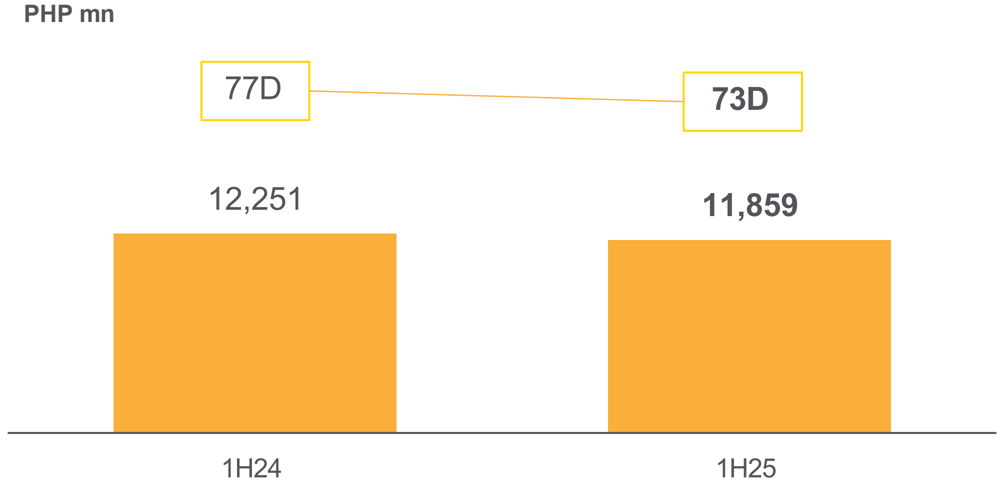
Trade Receivables & Days Sales Outstanding



Inventory & Days Inventory Outstanding



Accounts Payable[1] & Days Payables Outstanding



[1] Accounts Payable + Acceptance & Trust Receipts Payable

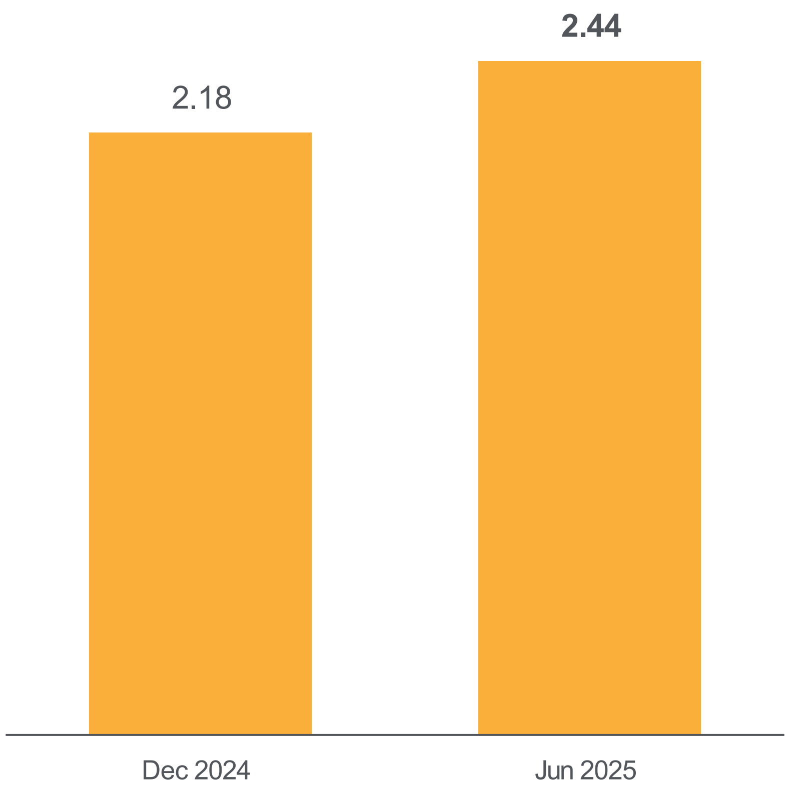
Balance Sheet Summary

PHP mn	Dec 31, 2024	Jun 30, 2025
Cash and Cash Equivalents	14,158	11,053
Inventories	8,921	8,762
Trade and Other Receivables	7,710	7,154
Others	3,138	4,298
Current Assets	**33,927**	**31,267**
Property, Plant and Equipment	25,507	25,901
Guaranty Asset	8,129	8,297
Intangible Assets	5,456	5,856
Others	5,067	5,101
Non-Current Assets	**44,159**	**45,155**
Total Assets	**78,087**	**76,422**

PHP mn	Dec 31, 2024	Jun 30, 2025
Trade and Other Payables	14,159	11,859
Loans Payable – Current & Non-Current	3,207	1,180
Dividends Payable	-	-
Others	5,182	5,101
Total Liabilities	**22,548**	**18,140**
Capital Stock & Additional Paid-In Capital	48,346	48,346
Retained Earnings	1,307	3,023
Others	5,886	6,914
Total Equity	**55,539**	**58,283**
Total Liabilities and Equity	**78,087**	**76,422**

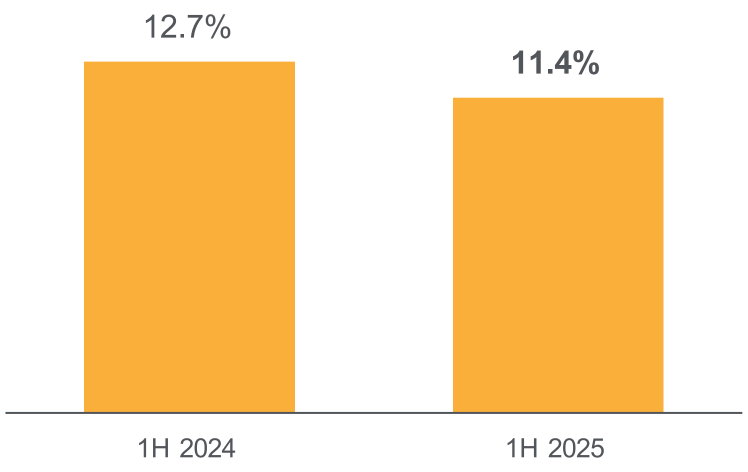
Ratios Summary

Current Ratio



Net Debt-to-Equity Ratio

Core Net Margin



Current ratio = Current assets / Current liabilities
Net debt-to-equity ratio = (Total liabilities – Cash and cash equivalents) / Equity attributable to equity holders of the company
Net profit margin = Core income after tax at ownership / Net sales

Making Better Possible

	Product	Planet	People	Partnership
Strategic Pillars	Making Better Food Accessibility Possible Monde Nissin develops healthier, great-tasting, affordable, and more sustainable products.	Making Eco-efficiency Possible Monde Nissin cares for the planet by managing its environmental footprint.	Making Inclusivity Possible Monde Nissin nurtures people by promoting better workplace practices, reaching out to communities, and creating livelihood opportunities.	Making Collective Action Possible Monde Nissin forms collaborations to foster meaningful change.
Priority UN SDGs	2 ZERO HUNGER	12 RESPONSIBLE CONSUMPTION AND PRODUCTION 13 CLIMATE ACTION	8 DECENT WORK AND ECONOMIC GROWTH	17 PARTNERSHIPS FOR THE GOALS
North Star Targets	• Majority revenue share of better and healthier products by 2030.	• 50% reduction in the Scope 1 and Scope 2 GHG intensity of manufacturing operations by 2025. • 50% reduction in the water intensity of manufacturing operations by 2025. • Zero Waste-to-Landfill from manufacturing operations by 2025. • 95% mono-material packaging by 2025.	• 5,000 Independent Brand Experts and 25,000 sari-sari stores provided with livelihood opportunities, and financial credit (for sari-sari stores) by 2030. • Diverse workforce all enjoying access to social safeguards and dialogue, and competency development by 2025.	• 100% of employees observing that sustainability is embraced in the way people act and decide in the Company by 2030.
Other UN SDGs Supported	1 NO POVERTY; 3 GOOD HEALTH AND WELL-BEING; 5 GENDER EQUALITY; 6 CLEAN WATER AND SANITATION; 7 AFFORDABLE AND CLEAN ENERGY; 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE; 10 REDUCED INEQUALITIES; 14 LIFE BELOW WATER; 16 PEACE, JUSTICE AND STRONG INSTITUTIONS			

Our Corporate Aspiration

We aspire to improve the well-being of people and the planet, and create sustainable solutions for food security

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